



Training & Consulting Africa

# COMMONWEALTH Training & Consulting Africa

## TRAINING CATALOGUE -2025

### *Tanzania Public Sector Crafted Short Courses - 2025*

5 STAR TRAINING PROVIDER

In Academic Partnership with



## COMMONWEALTH UNIVERSITIES



Welcome to Commonwealth Training and Consulting

העמים חבר של ויעוץ להכשרה הבא ברוך

Bem-vindo ao treinamento e consultoria da comunidade

Bienvenue à la formation et au conseil du Commonwealth

Willkommen zu Commonwealth Training und Beratung

Bienvenido a la formación y consultoría de la Commonwealth



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## MESSAGE FROM THE CHIEF EXECUTIVE OFFICER

Dear Esteemed Client and Partner

It is with utmost pleasure to introduce to your organization our short courses which may help in **Planning and Reviewing Training Plans and Budget**. The courses offered at Commonwealth Institute are based on thorough research of client's needs and market requirements. These categories are constantly reviewed and updated to ensure they include the latest subjects and those that are most relevant to today's business environment.

Commonwealth TCA continues its mission to contribute to the effectiveness and efficiency in capacity building and generally increases the performance in government ministries, government agencies, NGOs, other public institutions and private sector.

Over the past few months, Commonwealth TCA has perfected its know-how in distance education and the organization of virtual events. Our team can take care of organizing your virtual event (general assembly, webinars, forum, etc.).

Online training remains available on demand and we fully understand that virtual methods can have an appeal in reducing costs and avoiding travel. However, nothing can replace human contact and face to face encounters. We certainly favor in-person learning for all the advantages it offers: exchange with peers, enriched training experience, networking, availability of the trainer, the discovery of new places and new cultures and more.

Because we are aware of the fact that training budgets decrease whereas capacity building needs become higher, we have decided to lower our tuition fees.

Our tradition of hospitality, our values of excellence and our commitment to customer satisfaction, are assets that distinguish us and that will turn your training into a unique and rewarding experience. I look forward to welcoming you to one of our training centers in 2025.

Rest assured that all sanitary measures will be respected so that your stay takes place in the best conditions and that your Commonwealth TCA experience is memorable.

On behalf of our entire team, I wish you good health and safety. We will be happy to see you again soon.



### **Commonwealth Training and Consulting Africa**

Commonwealth Institute of Management and Technology has gone through many transformations. **Commonwealth Training and Consulting Africa** is a subsidiary of Commonwealth Institute of Management and Technology mandated to conduct short courses, seminars, workshops and conferences in **Anglophone, Francophone and Lusophone countries**.

Today, Commonwealth TCA has set its sight on yet another challenging vision, one that transforms clients to partners and transcends quality by elevating it to trust. We want Commonwealth TCA to be our clients' most trusted partner in developing excellence for generations to come.

### **Management**

Commonwealth TCA is managed by Chief Executive Director who is also an Academic Director by Operations Manager, Director of Finance & Administration, Director of Research & Consulting Services and Director of Training & Education

### **Core Values**

#### **The first of these core values is Mastery.**



Commonwealth TCA is quite selective when it comes to hiring team members, at any level. Although talent and expertise permeate the market, finding a subject matter expert who is competent in making subject matter experts out of others is not an easy feat. That is Commonwealth TC's definition of Mastery; for what good is it to master a subject if one cannot pass this mastery to others? At Commonwealth TC, we demand from our experts to be masters in their fields and masters in developing others as well.

#### **The second core value is Excellence.**



Ever since the firm was founded, Excellence, in one form or another, was part of its credo. The prospect of doing a good job might help a company climb the success ladder but it won't keep the company 'up there'. For success to be sustainable, it needs to be built on Excellence. Whether it is the promptness with which we respond to our clients, or the engaging environment we create in our training programs, we strive for Excellence in everything we do. We did it since we were established. That's what kept us among the leaders in this crowded industry. We will do it again going forward.

### **Innovation is the firm's third core value.**



Tom Peters (the global management guru) said it best when he proclaimed "Innovate or Die!". At Commonwealth TCA, we are strong believers in the importance of Innovation. We were industry pioneers on many training fronts and we will continue our pursuit of innovation and creativity to ensure we stay aligned with our progressive clients. Be it the new products we launch every period, or the novel learning methodologies we introduce into our programs, or the creative solutions we provide to our demanding clients, we work hard on maintaining our innovative edge. We do so because we know how critical innovation is, in pursuing our new vision of earning and maintaining our clients' trust. Incidentally, our own periodic field research and publications ensure that our products and services are in line with the contextual and cultural environments of the geographical region we serve.

### **The fourth core value that will drive our mission is Reliability.**



Personally, I don't know of any training firm in the region who is as reliable as we are. I realize it is a bold statement to make but Commonwealth TCA employs the highest number of full time subject matter experts in this region. We insist on this criterion when we hire because we know that freelancers and part-time staff, despite their cost effectiveness, cannot be continuously relied upon whenever our clients need them because they have their own agendas and plans. Our permanent professionals, on the other hand, are always at our clients' service. This is what sets us apart from the rest and makes us the most reliable firm in the industry. Our clients have relied on us for decades. Our reliability will ensure they continue to do so.

### **Client-Centricity is our last and most important core value.**



In Commonwealth TCA, every fiber in our organizational fabric is designed with our clients in mind. The modular structure of our training programs, the client-focused mindset of every professional we have, and the flexible pricing structures we offer make our ability to customize client-centric products almost endless. That is why many of our clients have been with us since we were founded and why we will stop at nothing to keep them with us for generations to come.

### **Mastery, Excellence, Innovation, Reliability and Client-Centricity.**

Going forward, these are the values we will embody in every action we do to remain at the forefront of the training industry in this region. These are the pillars we will rely on to become "our clients' most trusted partner in developing excellence for generations to come".

### **Our Strategic Objectives**

Our strategic objectives (SOs) are directly linked to our Vision and Mission and are there to ensure our vision is achieved by carefully executing our mission. Our SOs for the years 2020-2025 are:

- Provide the most reliable training and consulting products and services in the region aimed at maximizing client trust and confidence



- Innovate continuously on all fronts to ensure alignment with clients' expectations is maintained
- Strive for excellence in design and delivery of all products and services
- Provide a motivating yet challenging work environment to increase employees' engagement with the company and its values

## Our Vision

The vision of **Commonwealth TCA** is to become an excellent research, training and consulting resource center for Sub Saharan Africa.

## Our Mission

**Commonwealth TCA** mission is to deliver professional quality research, training and consulting services both in private and public sector.

## Tagline

Look forward to serve many for many years

## Values

- Hard work
- Clear vision
- Integrity of our researchers
- Quality training
- Commitment to deliver quality research and consulting services
- Building long-lasting client relationships

## Capacity Building

Seeking excellence, which is one of our valuable assets, has empowered us to design effective solutions performance to respond to our participants' needs. Our pragmatic and result-oriented approach has enabled us to succeed in our technical assistance missions to the satisfaction of our mentees and beneficiaries. Commonwealth TCA, specializing in capacity building and technical support interventions in project management, public procurement, public governance and sustainable development. We offer on-site training, tailored to your needs upon request, in various countries, as well as capacity building seminars. Commonwealth TCA has succeeded to be one of the main tenors of the continent in its field. We are highly active and we have an impressive network of experts, consultants well recognized in their field of expertise to intervene in a complete panel of coherence and expertise.

Our institute has the objective to promote mentees' capabilities and worth by acquiring resources and integrating them in a way that leads to change in individual behavior and ultimately to more efficient and effective operations of institutions and organizations.

## Institutional Support

We provide support and expertise to many public organizations, including cross-sectoral and sectoral ministries, deconcentrated or decentralized public-sector organizations, parastatal organizations, state-owned companies, technical and financial partners, etc, offering a rich and diverse range

of consulting services, training programs and decision support system. Our initiative purposefully has paved the way for Commonwealth TCA to be the preferred destination for African managers and executives to develop and enhance their skills in a sustainable learning environment that advances capacity building pursuits and enhance skills acquisition through the delivery of outstanding services, identifiable values, and exceptional experiences.

### **Research and Consulting Services**

Commonwealth TCA provides consultancy services for period not exceeding 3 months in Project Evaluations (Baseline Surveys, Interim Evaluations, End of Project Evaluations, Impact Evaluations), Project Appraisals and Feasibility Studies, Environmental Social Impacts etc.

Our consultants and associate consultants include clinical scientists trained in infectious diseases, internal medicine, and pediatrics; epidemiologists and demographers trained in the core public health disciplines; social scientists ranging from economists and lawyers to medical anthropologists; as well as a diverse range of experts from other professions.

### **Study Trips**

Anxious to bring a better value to its services, Commonwealth TCA has a key role to play in the implementation of lively technical workshops by professionals and visits to major sites to promote the exchange of practices and experiences.

Also Commonwealth TCA provides a one-day tour to tourist attraction sites near the center where the course is being conducted.

### **Our Courses**

The courses offered at Commonwealth TCA are based on thorough research of client's needs and market requirements. These categories are constantly reviewed and updated to ensure they include the latest subjects and those that are most relevant to today's business environment.

### **Learning Environment**

All our venues provide professional environment for learning, comfortable facilities and amenities such as Wi-Fi, air conditioning modern technology infrastructure to support the delivery of short courses which includes high-speed internet access, audiovisual aids, and multimedia capabilities, enabling instructors to enhance the learning experience through interactive presentations, videos, and other digital resources, tranquil environment conducive to concentration and reflection, networking and collaboration, and supportive staff.

### **Delivery Methodology**

Courses are delivered using a combination of lectures, case studies, group discussions, practical exercises and the use of modern tools to enhance learning. Participants will be encouraged to participate and share their experiences during the sessions actively. In addition, real and practical examples of the concepts will be shared.



## COMMONWEALTH PROFESSIONAL DEVELOPMENT SHORT COURSES

### Training Calendar January –December 2025

5 STAR TRAINING PROVIDERS

TANZANIA – PUBLIC SECTOR CRAFTED SHORT COURSES

**PRICE= FEES + VAT @18%**




Accreditation: International Accreditation Services (IAS) and United Kingdom Accreditation Services (UKAS) under ISO/IEC 17024.


CODE	PROGRAMME	DURATION (WEEKS)	DATES	LOCATION	FEES TZS
	<b>INFORMATION TECHNOLOGY (IT)</b>				
	<b>PROGRAM TITLE</b>				
IT 01	ADVANCED EXCEL & PAYROLL	3 days	23-25 Jul	Arusha	780,000
IT 02	DATABASE TRAINING	1	27-31 Jan	Arusha	1,300,000
IT 03	DATABASE MANAGEMENT TRAINING	1	21-25 July	Morogoro	1,322,000
IT 04	DATAT MANAGEMENT AND BUSINESS INTELLIGENCE	1	24-28 Feb	Mwanza	1,322,000
IT 05	DATA MANAGEMENT AND ANALYTICS TRAINING	1	24-28 Mar	Arusha	1,300,000
IT 06	DATA PROTECTION OFFICER (DPO) PROGRAMME	1	21-25 Apr	Arusha	1,300,000
IT 07	DATA GOVERNANCE, PROTECTION AND COMPLIANCE MANAGEMENT	1	22-26 Sep	Morogoro	1,322,000
IT 08	DATA ANALYTICS FOR MANAGERS	1	27-31 Oct	Mwanza	1,322,000
IT 09	BIG DATA FOR MAINTENANCE STRATEGIES	1	24-28 Nov	Arusha	1,300,000
IT 10	BUSINESS INTELLIGENCE: DATA ANALYSIS AND REPORTING TECHNIQUES	1	01-05 Dec	Arusha	1,300,000
IT 11	DIGITIZATION AND FILE MANAGEMENT	1	24-28 Feb	Morogoro	1,322,000
IT 12	DEFENDING THE PERIMETER FROM CYBER ATTACKS COURSE	1	16-20 Jun	Mwanza	1,322,000
IT 13	ADVANCED EXCEL: POWER QUERY, POWER PIVOTS AND MACROS	1	22-26 Sep	Arusha	1,300,000
IT 14	ADVANCED DATA ANALYSIS TECHNIQUES	1	27-31 Oct	Arusha	1,300,000

Commonwealth TCA Training Catalogue@2025 Tanzania Public Sector Crafted Short Courses – Year 2025

IT 15	QUANTITATIVE AND QUALITATIVE RESEARCH METHODOLOGIES (QQRM)	1	24-28 Nov	Morogoro	1,322,000
IT 16	DATA COLLECTION AND MANAGEMENT USING CSPRO	1	01-05 Dec	Mwanza	1,322,000
IT 17	QUANTITATIVE DATA MANAGEMENT AND ANALYSIS USING STATA	1	24-28 Feb	Arusha	1,300,000
IT 18	QUANTITATIVE DATA MANAGEMENT AND ANALYSIS USING SPSS	1	24-28 Mar	Arusha	1,300,000
IT 19	QUALITATIVE DATA MANAGEMENT AND ANALYSIS USING NVIVO	1	21-25 Apr	Morogoro	1,322,000
IT 20	DATA ANALYSIS, MODELING AND SIMULATION USING EXCEL	1	22-26 Sep	Mwanza	1,322,000
IT 21	INSTALLATION, USE AND MANAGEMENT OF DATA USING OPEN HDX AND ODK	1	27-31 Oct	Arusha	1,300,000
IT 22	QUANTITATIVE AND QUALITATIVE RESEARCH METHODOLOGIES (QQRM)	1	24-28 Nov	Arusha	1,300,000
IT 23	ADVANCED DIGITAL MARKETING	1	16-20 Jun	Morogoro	1,322,000
IT 24	CLOUD MANAGEMENT AND SECURITY: PRINCIPLES AND BEST PRACTICES	1	24-28 Feb	Mwanza	1,322,000
IT 25	EPIDEMIOLOGY AND BIO-STATISTICS USING STATA	1	24-28 Mar	Arusha	1,300,000
IT 26	IT DISASTER & RECOVERY PLANNING	1	21-25 Apr	Arusha	1,300,000
IT 27	INTRODUCTION TO ARTIFICIAL INTELLIGENCE (AI)	1	22-26 Sep	Morogoro	1,322,000
IT 28	CYBER SECURITY AND INFORMATION GOVERNANCE	1	27-31 Oct	Mwanza	1,322,000
IT 29	CYBER CRIME INVESTIGATION AND DIGITAL FORENSICS	1	24-28 Nov	Arusha	1,300,000
IT 30	CERTIFICATE IN DATA SCIENCE (CDS)	1	21-25 Apr	Arusha	1,400,000
IT 31	CERTIFICATE IN IT DISASTER RECOVERY PLANNING (CITDRP)	1	16-20 Jun	Morogoro	1,400,000
IT 32	CERTIFICATE IN INFORMATION SECURITY MANAGEMENT PRINCIPLES (CISMP)	1	27-31 Oct	Mwanza	1,400,000
IT 33	IT SYSTEMS: IDENTITY AND ACCESS MANAGEMENT	1	24-28 Nov	Arusha	1,300,000
IT 34	IT AUDITING AND IT FRAUD DETECTION	1	27-31 Oct	Arusha	1,300,000
IT 35	IT GOVERNANCE	1	24-28 Nov	Morogoro	1,322,000
IT 33	IT MANAGEMENT EXCELLENCE	1	16-20 Jun	Mwanza	1,322,000
IT 34	CYBER SECURITY SPECIALIST (CSS) PROGRAMME	1	24-28 Feb	Arusha	1,300,000
IT 35	PROFESSIONAL BIG DATA AND DATA ANALYTICS PRACTITIONER (PBDDAP)	1	24-28 Mar	Arusha	1,300,000
IT 36	APPLIED DATA ANALYSIS MASTER CLASS: VISUALIZATION, STATISTICS AND ADVANCED PROGRAMS	2	17-28 Mar	Arusha	2,195,000
IT 37	CYBER SECURITY SPECIALIST (CSS)	2	17-28 Feb	Dar es Salaam	2,195,000
IT 38	CYBER SECURITY, INFORMATION GOVERNANCE, LEGAL RISK MANAGEMENT AND COMPLIANCE WITH ISO RECORDS MANAGEMENT CONTROLS	2	17-28 Mar	Mwanza	2,195,000
IT 39	CYBER SECURITY FOR BUSINESS AND RISK MANAGEMENT	2	14-25 Apr	Arusha	2,195,000

IT 40	ADVANCED EXCEL FOR BUSINESS MODELLING	2	15-26 Sep	Arusha	2,195,000
IT 41	ADVANCED COMPUTER SKILLS FOR OFFICE ADMINISTRATORS AND SECRETARIES COURSE	2	20-31 Oct	Dar es Salaam	2,195,000
IT 42	KEY STRATEGIES FOR DEFENDING THE PERIMETER FROM CYBER ATTACKS	2	17-28 Nov	Mwanza	2,195,000
IT 43	ADVANCED MICROSOFT WORD AND EXCEL COURSE	2	16-27 Jun	Arusha	2,195,000
IT 44	RESEARCH DESIGN, DATA MANAGEMENT AND STATISTICAL ANALYSIS USING SPSS	2	17-28 Mar	Arusha	2,195,000
IT 45	ADVANCED OFFICE APPLICATIONS FOR SECRETARIES AND PERSONAL ASSISTANTS	2	14-25 Apr	Dar es Salaam	2,195,000
IT 46	ADVANCED EXCEL FOR BUSINESS MODELLING	2	15-26 Sep	Mwanza	2,195,000
IT 47	ADVANCED COMPUTER SKILLS FOR OFFICE ADMINISTRATORS AND SECRETARIES COURSE	2	20-31 Oct	Arusha	2,195,000
IT 48	DATABASE ADMINISTRATION USING SQL SERVER	2	17-28 Nov	Arusha	2,195,000
IT 49	ICT INFRASTRUCTURE MANAGEMENT	2	17-28 Feb	Dar es Salaam	2,195,000
IT 50	MSQL SERVER ADMINISTRATION	2	17-28 Mar	Mwanza	2,195,000
IT 51	ORACLE DATABASE ADMINISTRATION	2	14-25 Apr	Arusha	2,195,000
IT 52	DATA SCIENCE AND MODELING	3	03- 21 Mar	Arusha	3,900,000
IT 53	COMPUTER NETWORK ADMINISTRATION	3	01-19 Sep	Dar es Salaam	3,900,000
IT 54	INFORMATION SYSTEMS AUDITING	3	03- 21 Mar	Mwanza	3,900,000
IT 55	WEB DEVELOPMENT USING CONTENTS MANAGEMENT SYSTEMS	3	03- 21 Mar	Arusha	3,900,000
IT 56	ICT PROJECT MANAGEMENT USING MICROSOFT OFFICE PROJECT	4	03-28 Mar	Arusha	5,200,000

CODE	PROGRAMME	DURATION (WEEKS)	DATES	LOCATION	FEES TZS
	<b>RECORDS MANAGEMENT &amp; INFORMATION SYSTEMS</b>				
	<b>PROGRAM TITLE</b>				
RS 01	RECORDS MANAGEMENT POLICY AND PROCEDURES	1	24-28 Feb	Arusha	1,300,000
RS 02	DIGITALIZATION AND FILE MANAGEMENT	1	24-28 Mar	Morogoro	1,322,000
RS 03	BASIC REGISTRY, RECORDS & ARCHIVES MANAGEMENT	1	21-25 Apr	Mwanza	1,322,000
RS 04	FUNDAMENTALS OF INVENTORY AND STOCK CONTROL MANAGEMENT	1	24-28 Feb	Arusha	1,300,000
RS 05	CERTIFICATE IN DOCUMENT CONTROL AND RECORDS MANAGEMENT (CDCRM)	1	21-25 Apr	Arusha	1,400,000
RS 06	BASIC COMPUTER SKILLS, DOCUMENT PROCESSING AND RECORDS MANAGEMENT	2	17-28 Feb	Arusha	2,195,000
RS 07	PUBLIC SECTOR RECORDS MANAGEMENT AND INFORMATION SYSTEMS	2	17-28 Mar	Dar es Salaam	2,195,000
RS 08	ADVANCED ARCHIVING AND RECORDS MANAGEMENT	2	14-25 Apr	Mwanza	2,195,000
RS 09	MANAGING LIBRARIES AND DOCUMENTATION CENTRES	2	15-26 Sep	Arusha	2,195,000
RS 10	FUNDAMENTALS OF INFORMATION AND RECORDS MANAGEMENT	2	20-31 Oct	Arusha	2,195,000
RS 11	ADVANCED ELECTRONIC DOCUMENTATION & RECORDS MANAGEMENT (EDRM)	2	17-28 Nov	Dar es Salaam	2,195,000
RS 12	INVENTORY MANAGEMENT MASTERCLASS	2	20-31 Oct	Mwanza	2,195,000
RS 13	MANAGING E - RECORDS	3	03- 21 Mar	Arusha	3,900,000
RS 14	DEVELOPING INTEGRATED RECORDS MANAGEMENT POLICY	3	01-19 Sep	Dar es Salaam	3,900,000


CODE	PROGRAMME	DURATION (WEEKS)	DATES	LOCATION	FEES TZS
	<b>COMMUNICATION AND WRITING SKILLS</b>				
	<b>PROGRAM TITLE</b>				
<b>CW 01</b>	CORPORATE COMMUNICATIONS: PR AND MEDIA SKILLS	1	27-31 Jan	Arusha	1,300,000
<b>CW 02</b>	ADVANCED COMMUNICATION SKILLS FOR EFFECTIVE PROFESSIONALS	1	21-25 July	Morogoro	1,322,000
<b>CW 03</b>	ORGANIZATIONAL AND DEPARTMENTAL COMMUNICATION	1	24-28 Feb	Mwanza	1,322,000
<b>CW 04</b>	INTERPERSONAL COMMUNICATION SKILLS	1	24-28 Mar	Arusha	1,300,000
<b>CW 05</b>	EFFECTIVE REPORT AND MINUTES WRITING TECHNIQUES	1	21-25 Apr	Arusha	1,300,000
<b>CW 06</b>	TECHNICAL REPORT WRITING SKILLS	1	24-28 Feb	Morogoro	1,322,000
<b>CW 07</b>	PRESENTATION DESIGN AND DELIVERY	1	24-28 Mar	Mwanza	1,322,000
<b>CW 08</b>	MANAGING CONFLICT: POWER THROUGH INFLUENCE	1	21-25 Apr	Arusha	1,300,000
<b>CW 09</b>	CRISIS COMMUNICATION SKILLS	1	22-26 Sep	Arusha	1,300,000
<b>CW 10</b>	LEGAL WRITING AND DRAFTING SKILLS	1	27-31 Oct	Morogoro	1,322,000
<b>CW 11</b>	ADVANCED COMMUNICATION SKILLS & PROBLEM SOLVING	1	24-28 Nov	Mwanza	1,322,000
<b>CW 12</b>	ADVANCED BUSINESS WRITING	1	24-28 Mar	Arusha	1,300,000
<b>CW 13</b>	ADVANCED SOCIAL MEDIA TRAINING	1	27-31 Oct	Morogoro	1,322,000
<b>CW 14</b>	CERTIFICATE IN CORPORATE COMMUNICATIONS	1	16-20 Jun	Arusha	1,400,000
<b>CW 15</b>	CERTIFICATE IN CORPORATE COMMUNICATION	1	27-31 Oct	Morogoro	1,400,000
<b>CW 16</b>	WEBSITE AND SOCIAL MEDIA MANAGEMENT TRAINING	2	17-28 Mar	Dar es Salaam	2,195,000
<b>CW 17</b>	STRATEGIC COMMUNICATION AND CORPORATE IMAGE MANAGEMENT	2	16-27 Jun	Arusha	2,195,000
<b>CW 18</b>	STRATEGIC COMMUNICATION SKILLS FOR ADMINISTRATIVE PROFESSIONALS: DIPLOMACY & TACTICS	2	17-28 Mar	Dar es Salaam	2,195,000

CODE	PROGRAMME	DURATION (WEEKS)	DATES	LOCATION	FEES TZS
	<b>DEVELOPMENT PROJECTS AND PROGRAMS</b>				
	<b>PROGRAM TITLE</b>				
PM 01	PROJECT PROPOSAL & CONCEPT NOTE WRITING	1	27-31 Jan	Arusha	1,300,000
PM 02	PROJECT APPRAISAL: IDENTIFICATION, POLICY ANALYSIS & SELECTION	1	21-25 Jul	Morogoro	1,322,000
PM 03	FEASIBILITY STUDIES: PREPARATION, ANALYSIS AND EVALUATION	1	24-28 Feb	Mwanza	1,322,000
PM 04	PROJECT DESIGN USING LOGICAL FRAMEWORK APPROACH	1	24-28 Mar	Arusha	1,300,000
PM 05	PROJECT MANAGEMENT WITH MICROSOFT PROJECT 2016	1	21-25 Apr	Arusha	1,300,000
PM 06	ADVANCED PROJECT RISK MANAGEMENT	1	24-28 Feb	Morogoro	1,322,000
PM 07	ADVANCED PROJECT MANAGEMENT FOR DONOR FUNDED PROJECTS	1	16-20 Jun	Mwanza	1,322,000
PM 08	PROJECT MANAGEMENT & DISBURSEMENT MONITORING	1	21-25 Apr	Arusha	1,300,000
PM 09	KEY PERFORMANCE INDICATORS IN PROJECT MANAGEMENT (KPIS)	1	22-26 Sep	Arusha	1,300,000
PM 10	PROJECT AUDIT, CLOSURE AND HAND-OVER	1	27-31 Oct	Morogoro	1,322,000
PM 11	PROJECT PORTFOLIO MANAGEMENT	1	24-28 Nov	Mwanza	1,322,000
PM 12	PROJECT MANAGEMENT SKILLS	1	24-28 Mar	Arusha	1,300,000
PM 13	PROJECT RISK MANAGEMENT: RISK MANAGEMENT PROFESSIONAL	1	21-25 Apr	Arusha	1,300,000
PM 14	PROGRAM MANAGEMENT: MANAGING MULTIPLE PROJECTS SUCCESSFULLY	1	24-28 Feb	Morogoro	1,322,000
PM 15	MASTERING THE PROJECT MANAGEMENT OFFICE (PMO): FROM ESTABLISHMENT TO PROJECT KPIS AND DASHBOARDS	1	16-20 Jun	Mwanza	1,322,000
PM 16	PROJECT BUDGETING, ESTIMATION AND COST SAVING TECHNIQUES	1	21-25 Apr	Arusha	1,300,000
PM 17	MASTERING PROJECT METRICS, KPIS AND DASHBOARDS	1	22-26 Sep	Arusha	1,300,000
PM 18	PROJECT PORTFOLIO MANAGEMENT: SKILLS AND TECHNIQUES	1	27-31 Oct	Morogoro	1,322,000
PM 19	PROJECT MANAGEMENT FOR CONTRACT PROFESSIONALS	1	24-28 Nov	Mwanza	1,322,000
PM 20	MICROSOFT PROJECT WORKSHOP	1	24-28 Mar	Arusha	1,300,000
PM 21	PROJECT MANAGEMENT FOR TRANSPORT INFRASTRUCTURE	2	14-25 Apr	Arusha	2,195,000
PM 22	CONSTRUCTION PROJECT MANAGEMENT	2	15-26 Sep	Dar es Salaam	2,195,000
PM 23	CERTIFICATE IN ADVANCED PROJECT MANAGEMENT	2	15-26 Sep	Mwanza	2,195,000
PM 24	STRATEGIC ALIGNMENT OF PROJECT PORTFOLIO	2	16-27 Jun	Arusha	2,195,000
PM 25	PROJECT PLANNING, SCHEDULING AND COST ESTIMATION	2	17-28 Mar	Arusha	2,195,000




PM 26	MICROSOFT PROJECT PLAN/MPP:PROJECT PLAN, SCHEDULE AND BUDGET	2	14-25 Apr	Dar es Salaam	2,195,000
PM 27	PROJECT MANAGEMENT FOR INFRASTRUCTURE SECTOR	2	15-26 Sep	Mwanza	2,195,000
PM 23	PPP – FINANCING, PROJECTS AND CONTRACTS	2	20-31 Oct	Arusha	2,195,000
PM 24	PPP PROJECT MANAGEMENT AND IMPLEMENTATION	2	17-28 Nov	Arusha	2,195,000
PM 25	PPP PROJECT FINANCIAL MODELLING WITH EXCEL	2	17-28 Feb	Dar es Salaam	2,195,000
PM 26	PROJECT APPRAISAL AND RISK MANAGEMENT (PARM)	2	17-28 Mar	Mwanza	2,195,000
PM 27	PLANNING, IMPLEMENTATION AND MONITORING AND EVALUATION OF PROJECTS AND PROGRAMS	2	14-25 Apr	Arusha	2,195,000
PM 23	MANAGE MENT OF SOCIAL PROJECTS AND SOCIAL COACHING	2	15-26 Sep	Arusha	2,195,000
PM 24	GENDER MAINSTREAMING IN PROJECT MANAGEMENT	2	20-31 Oct	Dar es Salaam	2,195,000
PM 25	GENDER MAINSTREAMING IN STEM EDUCATION	2	17-28 Nov	Mwanza	2,195,000
PM 26	ENVIRONMENTAL AND SOCIAL SAFEGUARDS FOR DONOR FUNDED PROJECTS	2	17-28 Feb	Arusha	2,195,000
PM 27	INTERNATIONAL PROJECT MANAGEMENT & FINANCIAL RESOURCES MOBILIZATION	3	03- 21 Mar	Arusha	3,900,000
PM 23	WORLD BANK ENVIRONMENTAL AND SOCIAL SAFEGUARD POLICIES	3	01-19 Sep	Dar es Salaam	3,900,000
PM 24	PROJECT APPRAISAL AND RISK MANAGEMENT	4	03-28 Mar	Arusha	5,200,000

CODE	PROGRAMME	DURATION (WEEKS)	DATES	LOCATION	FEES TZS
 Training & Consulting Africa	<b>MONITORING &amp; EVALUATION PROGRAMS</b>				
	<b>PROGRAM TITLE</b>				
<b>ME 01</b>	MONITORING , EVALUATION, ACCOUNTABILITY AND LEARNING (MEAL) SYSTEM	1	16-20 Jun	Arusha	1,300,000
<b>ME 02</b>	M&E OF PROJECT AND CORPORATE PLANS	1	21-25 Jul	Morogoro	1,322,000
<b>ME 03</b>	MONITORING AND EVALUATION, DATA MANAGEMENT, ANALYSIS, INTERPRETATION AND REPORT WRITING	1	24-28 Feb	Mwanza	1,322,000
<b>ME 04</b>	IMPACT EVALUATION FOR EVIDENCE-BASED DEVELOPMENT	1	24-28 Mar	Arusha	1,300,000
<b>ME 05</b>	MONITORING AND EVALUATION FOR GOVERNANCE	1	21-25 Jul	Arusha	1,300,000
<b>ME 06</b>	PROJECT MONITORING AND EVALUATION	1	24-28 Feb	Morogoro	1,322,000
<b>ME 07</b>	PROJECT MANAGEMENT, MONITORING AND REPORTING	2	17-28 Mar	Arusha	2,195,000
<b>ME 08</b>	MONITORING AND EVALUATION FOR RESULTS	2	14-25 Apr	Dar es Salaam	2,195,000
<b>ME 09</b>	PROJECT PERFORMANCE REPORTING AND MIDTERM REVIEW	2	16-27 Jun	Mwanza	2,195,000
<b>ME 10</b>	DESIGN AND OPERATIONALIZATION OF M & E SYSTEMS	2	17-28 Mar	Arusha	2,195,000
<b>ME 11</b>	EFFECTIVE MONITORING & EVALUATION FOR PUBLIC AND DONOR-FUNDED PROGRAMMES	2	14-25 Apr	Arusha	2,195,000
<b>ME 12</b>	PROJECT MONITORING AND EVALUATION WITH DATA MANAGEMENT AND ANALYSIS	2	15-26 Sep	Dar es Salaam	2,195,000
<b>ME 13</b>	RESULT-BASED MONITORING AND IMPACT EVALUATION	2	20-31 Oct	Mwanza	2,195,000
<b>ME 14</b>	MONITORING OF PROJECTS AND PROGRAMS BY GEOGRAPHIC INFORMATION SYSTEMS (GIS)	2	17-28 Nov	Arusha	2,195,000
<b>ME 15</b>	EVALUATION OF EDUCATIONAL PROJECTS AND PROGRAMS	2	17-28 Feb	Arusha	2,195,000
<b>ME 16</b>	MONITORING AND EVALUATION OF DEVELOPMENT PROJECTS AND PROGRAMS	2	17-28 Mar	Dar es Salaam	2,195,000
<b>ME 17</b>	IT TOOLS FOR MONITORING AND EVALUATION OF DEVELOPMENT PROJECTS AND PROGRAMS	3	10 -28 Mar	Arusha	3,900,000
<b>ME 18</b>	MONITORING AND EVALUATION OF PROJECTS	3	13- 31 Oct	Dar es Salaam	3,900,000
<b>ME 19</b>	ADVANCED COURSE IN RESULT BASED MONITORING AND EVALUATION	4	03-28 Mar	Arusha	5,200,000
<b>ME 20</b>	EXECUTIVE DIPLOMA IN MONITORING,EVALUATION AND LEARNING (MEAL)	4	06- 31 Oct	Arusha	5,200,000

CODE	PROGRAMME	DURATION (WEEKS)	DATES	LOCATION	FEES TZS
	<b>PUBLIC FINANCE</b>				
	<b>PROGRAM TITLE</b>				
FI 01	BUDGET REVIEW AND PARLIAMENTARY OVERSIGHT	1	27-31 Jan	Arusha	1,300,000
FI 02	REVIEW OF IFRS/IPSAS: UPDATES AND IMPLICATIONS	1	21-25 Jul	Morogoro	1,322,000
FI 03	ADVANCED BUDGETING WORKSHOP	1	24-28 Feb	Mwanza	1,322,000
FI 04	PUBLIC EXPENDITURE MANAGEMENT (PEM) TRAINING	1	24-28 Mar	Arusha	1,300,000
FI 05	GENDER-RESPONSIVE BUDGETING (GRB)	1	21-25 Apr	Arusha	1,300,000
FI 06	PAYROLL: PREPARATION, ANALYSIS AND MANAGEMENT	1	22-26 Sep	Morogoro	1,322,000
FI 07	PREPARATION AND INTERPRETATION OF FINANCIAL STATEMENTS	1	27-31 Oct	Mwanza	1,322,000
FI 08	FORENSIC ACCOUNTING IN THE PUBLIC SECTOR	1	24-28 Nov	Arusha	1,300,000
FI 09	PROFESSIONAL TREASURY AND CASH MANAGEMENT	1	27-31 Oct	Arusha	1,300,000
FI 10	FORENSIC ACCOUNTING AND FRAUD CONTROL	1	24-28 Nov	Morogoro	1,322,000
FI 11	FUNDAMENTALS OF ASSET MANAGEMENT	1	16-20 Jun	Mwanza	1,322,000
FI 12	GRANT MANAGEMENT	1	24-28 Feb	Arusha	1,300,000
FI 13	MASTERING CAPITAL BUDGETING	1	24-28 Mar	Arusha	1,300,000
FI 14	FINANCE AND ACCOUNTING FOR NON-FINANCE EXECUTIVES	1	21-25 Apr	Morogoro	1,322,000
FI 15	EFFICIENT FINANCE AND ACCOUNTING OPERATIONS: 2024 BEST PRACTICES AND UPDATES	1	24-28 Feb	Mwanza	1,322,000
FI 16	DETECTING FORGERY AND COUNTERFEITING SKILLS	1	24-28 Mar	Arusha	1,300,000
FI 17	CORPORATE FINANCIAL PLANNING, BUDGETING & CONTROL	1	21-25 Apr	Arusha	1,300,000
FI 18	BUDGET MONITORING AND EVALUATION	1	22-26 Sep	Morogoro	1,322,000
FI 19	FRAUDS AND FORGERIES: PREVENTION, DETECTION AND INVESTIGATION	1	27-31 Oct	Mwanza	1,322,000
FI 20	CASH AND TREASURY MANAGEMENT TRAINING	1	24-28 Nov	Arusha	1,300,000
FI 21	FINANCIAL ACCOUNTING AND REPORTING	1	24-28 Mar	Arusha	1,300,000
FI 22	ACCOUNTS PAYABLE: ACCOUNTING AND MANAGEMENT BEST PRACTICES	1	21-25 Apr	Morogoro	1,322,000
FI 23	FINANCE FOR NON-FINANCE PROFESSIONALS	1	22-26 Sep	Mwanza	1,322,000
FI 24	MANAGING EQUITY PORTFOLIO	1	27-31 Oct	Arusha	1,300,000
FI 25	FINANCIAL ANALYSIS WORKSHOP	1	16-20 Jun	Arusha	1,300,000
FI 26	TRADE FINANCE, LETTERS OF CREDIT AND BANK GUARANTEES	1	24-28 Mar	Morogoro	1,322,000
FI 27	CORPORATE FINANCE WORKSHOP	1	21-25 Apr	Mwanza	1,322,000


FI 30	CERTIFICATE IN FIXED ASSETS ACCOUNTING AND MANAGEMENT	1	24-28 Nov	Arusha	1,400,000
FI 31	CERTIFICATE IN COST ANALYSIS, CONTROL AND OPTIMIZATION	1	01-05 Dec	Arusha	1,400,000
FI 32	CERTIFICATE IN FINANCIAL MODELING	1	21-25 Apr	Morogoro	1,400,000
FI 33	CERTIFICATE IN INTERNATIONAL FINANCIAL REPORTING STANDARDS	1	22-26 Sep	Mwanza	1,400,000
FI 34	CERTIFICATE IN ADVANCED BUDGETING AND FORECASTING	1	27-31 Oct	Arusha	1,400,000
FI 35	CERTIFICATE IN ACCOUNTING AND FINANCIAL CONTROL	2	15-26 Sep	Arusha	2,195,000
FI 36	CERTIFICATE IN ANTI-MONEY LAUNDERING (CAML)	2	20-31 Oct	Dar es Salaam	2,195,000
FI 37	STRATEGIC FINANCIAL MANAGEMENT AND EFFECTIVE BUDGET EXECUTION	2	17-28 Mar	Mwanza	2,195,000
FI 38	BASEL III, RISK ASSESSMENT AND STRESS TESTING	2	14-25 Apr	Arusha	2,195,000
FI 39	FOREIGN EXCHANGE, MONEY MARKETS AND DERIVATIVES	2	15-26 Sep	Arusha	2,195,000
FI 40	CAPITAL BUDGETING AND PUBLIC INVESTMENT MANAGEMENT	2	17-28 Feb	Dar es Salaam	2,195,000
FI 41	FUNDAMENTALS OF FINANCE AND BUDGETING FOR NON-FINANCIAL MANAGERS	2	17-28 Mar	Mwanza	2,195,000
FI 42	PPP PROJECT FINANCE ANALYSIS AND REVENUE FORECASTING	2	14-25 Apr	Arusha	2,195,000
FI 43	NEGOTIATION AND STRUCTURING TECHNIQUES FOR PUBLIC SECTOR PROJECTS	2	15-26 Sep	Arusha	2,195,000
FI 44	FINANCIAL PERFORMANCE, MONITORING AND VARIANCE ANALYSIS	2	20-31 Oct	Dar es Salaam	2,195,000
FI 45	PUBLIC PROJECT FINANCE AND CASHFLOW MODELING	2	17-28 Nov	Mwanza	2,195,000
FI 46	BUDGETING & FINANCIAL MANAGEMENT IN THE PUBLIC SECTOR	2	16-27 Jun	Arusha	2,195,000
FI 47	ADVANCED ASSET MANAGEMENT	2	17-28 Feb	Arusha	2,195,000
FI 48	FINANCIAL ANALYSIS, MODELLING AND BUDGETING MASTERCLASS	2	17-28 Mar	Dar es Salaam	2,195,000
FI 49	FINANCE FOR NON-FINANCE MANAGERS	2	14-25 Apr	Mwanza	2,195,000
FI 50	IPSAS –IMMERSION WORKSHOP	2	15-26 Sep	Arusha	2,195,000
FI 51	IFRS –IMMERSION WORKSHOP	2	20-31 Oct	Arusha	2,195,000
FI 52	ADVANCED CASH FLOW AND WORKING CAPITAL MANAGEMENT	2	17-28 Nov	Dar es Salaam	2,195,000
FI 53	MACROECONOMIC FORECASTS AND BUDGETARY FRAMEWORK	2	17-28 Feb	Mwanza	2,195,000
FI 54	FINANCIAL AND BUDGET MANAGEMENT TOOLS (GFOT, MTEF AND PROGRAM BUDGET)	2	17-28 Mar	Arusha	2,195,000
FI 55	PREVENTION, DETECTION AND ANALYSIS OF CORPORATE FRAUD	2	14-25 Apr	Arusha	2,195,000
FI 56	VALUE FOR MONEY FINANCIAL MANAGEMENT IN THE PUBLIC SECTOR	2	15-26 Sep	Dar es Salaam	2,195,000
FI 57	RISK ASSESSMENT AND STRESS TESTING FOR INVESTMENT PLANS	2	20-31 Oct	Mwanza	2,195,000
FI 58	ECONOMIC CRIME AND FORENSIC AUDITING	2	17-28 Nov	Arusha	2,195,000
FI 59	COMPREHENSIVE PROPERTY AND ASSET MANAGEMENT	2	01-12 Dec	Arusha	2,195,000
FI 60	BUDGET MANAGEMENT, MONITORING AND ANALYSIS	2	17-28 Feb	Dar es Salaam	2,195,000
FI 61	CONTROL, AUDIT AND EVALUATION OF PUBLIC EXPENDITURE	2	17-28 Mar	Mwanza	2,195,000

FI 62	EVALUATION OF THE PUBLIC FINANCIAL MANAGEMENT SYSTEM ACCORDING TO THE 2016 PEFA METHODOLOGY	3	13 -31 Oct	Arusha	3,900,000
FI 63	FINANCIAL MANAGEMENT FOR DONOR FUNDED PROJECTS	4	03-28 Mar	Arusha	5,200,000

CODE	PROGRAMME	DURATION (WEEKS)	DATES	LOCATION	FEES TZS
	<b>BANKING AND MICROFINANCE</b>				
<small>Training &amp; Consulting Africa</small>	<b>PROGRAM TITLE</b>				
BM 01	BANK EXECUTIVE LEADERSHIP PROGRAM	1	27-31 Jan	Arusha	1,300,000
BM 02	UNDERSTANDING MORTGAGES AND HOME EQUITY	1	21-25 Jul	Morogoro	1,322,000
BM 03	CAPITAL MARKETS AND THE TREASURY FUNCTIONS	1	24-28 Feb	Mwanza	1,322,000
BM 04	FINANCIAL SOUNDNESS INDICATORS (FSI)	1	24-28 Mar	Arusha	1,300,000
BM 05	CONSUMER PROTECTION, FINANCIAL INCLUSION AND EDUCATION	1	21-25 Apr	Arusha	1,300,000
BM 06	BANK RESTRUCTURING AND RESOLUTION (BR)	1	22-26 Sep	Morogoro	1,322,000
BM 07	NON-BANKING FINANCIAL INTERMEDIATION	1	27-31 Oct	Mwanza	1,322,000
BM 08	SAFEGUARDS ASSESSMENTS OF CENTRAL BANKS (SAC)	1	24-28 Nov	Arusha	1,300,000
BM 09	CORE ELEMENTS OF RISK BASED BANKING SUPERVISION (CRBBS)	1	01-05 Dec	Arusha	1,300,000
BM 10	TREASURY AND CASH MANAGEMENT TRAINING	1	24-28 Feb	Morogoro	1,322,000
BM 11	FINANCIAL EDGE TRAINING	1	24-28 Feb	Mwanza	1,322,000
BM 12	CASHIERING AND CASH MANAGEMENT IN BANKS	1	24-28 Mar	Arusha	1,300,000
BM 13	FOREIGN EXCHANGE, MONEY MARKETS AND DERIVATIVES	1	16-20 Jun	Arusha	1,300,000
BM 14	CREDIT CONTROL AND DEBT MANAGEMENT	1	22-26 Sep	Morogoro	1,322,000
BM 15	PREPARATION AND INTERPRETATION OF FINANCIAL STATEMENTS	1	24-28 Mar	Mwanza	1,322,000
BM 16	FORENSIC ACCOUNTING IN PUBLIC SECTOR	1	21-25 Apr	Arusha	1,300,000
BM 17	ISLAMIC BANKING SYSEM	1	27-31 Oct	Arusha	1,300,000
BM 18	GLOBAL ISLAMIC FINANCE AND BANKING	1	24-28 Nov	Morogoro	1,322,000
BM 19	MANAGING EQUITY PORTFOLIO	1	24-28 Feb	Mwanza	1,322,000
BM 20	MANAGING THE COLLECTIONS AND CREDIT CONTROL TEAM	1	24-28 Mar	Arusha	1,300,000
BM 21	FIN-TECH: KEY CONCEPTS AND APPLICATIONS	1	21-25 Apr	Arusha	1,300,000
BM 22	FINANCIAL STATEMENTS FRAUD	1	27-31 Oct	Morogoro	1,322,000
BM 23	ENTERPRISE RISK MANAGEMENT	1	24-28 Nov	Mwanza	1,322,000
BM 24	CERTIFICATE IN FIN TECH TRANSFORMATION (CFTT)	1	16-20 Jun	Arusha	1,400,000




<b>BM 25</b>	<b>BASEL III, RISK ASSESSMENT AND STRESS TESTING</b>	<b>2</b>	<b>17-28 Nov</b>	<b>Arusha</b>	<b>2,195,000</b>
<b>BM 26</b>	<b>MASTERING THE ESSENTIALS OF THE GLOBAL FINANCIAL INDUSTRY</b>	<b>2</b>	<b>17-28 Feb</b>	<b>Dar es Salaam</b>	<b>2,195,000</b>
<b>BM 27</b>	<b>ADVANCED FINANCIAL ANALYSIS</b>	<b>2</b>	<b>17-28 Mar</b>	<b>Mwanza</b>	<b>2,195,000</b>
<b>BM 28</b>	<b>CREDIT RISK ASSESSMENT, MODELING AND MANAGEMENT</b>	<b>2</b>	<b>14-25 Apr</b>	<b>Arusha</b>	<b>2,195,000</b>
<b>BM 29</b>	<b>PRINCIPLES AND OPERATIONS OF ISLAMIC BANKING , FINANCE AND ECONOMICS</b>	<b>2</b>	<b>16-27 Jun</b>	<b>Arusha</b>	<b>2,195,000</b>
<b>BM 30</b>	<b>MICRO-FINANCE, BANKING AND ENTERPRISE DEVELOPMENT</b>	<b>2</b>	<b>17-28 Mar</b>	<b>Dar es Salaam</b>	<b>2,195,000</b>
<b>BM 31</b>	<b>INTERNATIONAL FINANCE AND BANKING</b>	<b>2</b>	<b>14-25 Apr</b>	<b>Mwanza</b>	<b>2,195,000</b>
<b>BM 32</b>	<b>PRIVATE EQUITY AND VENTURE CAPITAL</b>	<b>2</b>	<b>15-26 Sep</b>	<b>Arusha</b>	<b>2,195,000</b>
<b>BM 33</b>	<b>FINANCIAL MARKETS INNOVATIONS AND OPPORTUNITIES</b>	<b>2</b>	<b>20-31 Oct</b>	<b>Arusha</b>	<b>2,195,000</b>
<b>BM 34</b>	<b>OPERATIONAL AND FINANCIAL RISK MANAGEMENT FOR CENTRAL BANKS</b>	<b>2</b>	<b>17-28 Nov</b>	<b>Dar es Salaam</b>	<b>2,195,000</b>
<b>BM 35</b>	<b>BANKING AND BANK OPERATIONS</b>	<b>2</b>	<b>17-28 Feb</b>	<b>Mwanza</b>	<b>2,195,000</b>
<b>BM 36</b>	<b>MANAGEMENT OF MICRO-FINANCE</b>	<b>2</b>	<b>17-28 Mar</b>	<b>Arusha</b>	<b>2,195,000</b>
<b>BM 37</b>	<b>FUNDAMENTALS OF <i>BANKING</i> AND RISK MANAGEMENT</b>	<b>2</b>	<b>14-25 Apr</b>	<b>Arusha</b>	<b>2,195,000</b>
<b>BM 38</b>	<b>MANAGEMENT OF BANKS AND FINANCIAL INSTITUTIONS</b>	<b>2</b>	<b>15-26 Sep</b>	<b>Dar es Salaam</b>	<b>2,195,000</b>
<b>BM 39</b>	<b>ANTI MONEY LAUNDERING COUNTER MEASURE TECHNIQUES</b>	<b>2</b>	<b>20-31 Oct</b>	<b>Mwanza</b>	<b>2,195,000</b>
<b>BM 40</b>	<b>REAL ESTATE DEVELOPMENT, INVESTMENT AND STRATEGY</b>	<b>2</b>	<b>17-28 Nov</b>	<b>Arusha</b>	<b>2,195,000</b>
<b>BM 41</b>	<b>MICRO FINANCE MANAGEMENT</b>	<b>2</b>	<b>17-28 Feb</b>	<b>Arusha</b>	<b>2,195,000</b>
<b>BM 42</b>	<b>MANAGEMENT OF COMMERCIAL BANKING</b>	<b>4</b>	<b>03-28 Mar</b>	<b>Arusha</b>	<b>5,200,000</b>

CODE	PROGRAMME	DURATION (WEEKS)	DATES	LOCATION	FEES TZS
	<b>MACROECONOMIC MANAGEMENT</b>				
<small>Training &amp; Consulting Africa</small>	<b>PROGRAM TITLE</b>				
EC 01	STRENGTHENING PUBLIC FINANCIAL MANAGEMENT FRAMEWORK	1	16-20 Jun	Arusha	1,300,000
EC 02	DEBT MANAGEMENT, DEBT REPORTING, AND INVESTOR RELATIONS (DMIR)	1	21-25 Jul	Morogoro	1,322,000
EC 03	FISCAL ANALYSIS AND FORECASTING (FAF)	1	24-28 Feb	Mwanza	1,322,000
EC 04	STRENGTHENING BUDGET INSTITUTIONS (SBI)	1	24-28 Mar	Arusha	1,300,000
EC 05	MACROECONOMICS FOR PUBLIC SECTOR MANAGERS	1	24-28 Feb	Arusha	1,300,000
EC 06	MONETARY AND FISCAL POLICIES MANAGEMENT	1	24-28 Mar	Morogoro	1,322,000
EC 07	TRAINING FOR TRAINERS COURSE ON MODELING & FORECASTING	1	21-25 Apr	Mwanza	1,322,000
EC 08	METHODOLOGY OF COMPILATION AND ANALYSIS OF INTERNATIONAL REMITTANCE STATISTICS	1	22-26 Sep	Arusha	1,300,000
EC 09	REVENUE POLICY AND ADMINISTRATION	1	27-31 Oct	Arusha	1,300,000
EC 10	MONETARY POLICY IMPLEMENTATION	1	24-28 Nov	Morogoro	1,322,000
EC 11	FISCAL DEFICIT AND PUBLIC DEBT MANAGEMENT	2	15-26 Sep	Arusha	2,195,000
EC 12	ECONOMIC PARTNERSHIP AGREEMENT (EPA), WTO AND ACP – EU TRADE RELATIONS	2	20-31 Oct	Dar es Salaam	2,195,000
EC 13	REGIONAL ECONOMIC INTEGRATION	2	17-28 Nov	Mwanza	2,195,000
EC 14	MASTERING THE ESSENTIALS OF THE GLOBAL FINANCIAL INDUSTRY	2	17-28 Feb	Arusha	2,195,000
EC 15	MANAGING EQUITY PORTFOLIO	2	17-28 Mar	Arusha	2,195,000
EC 16	MANAGERIAL ECONOMICS COURSE	2	14-25 Apr	Dar es Salaam	2,195,000
EC 17	INTRODUCTION TO MONETARY ECONOMICS	2	15-26 Sep	Mwanza	2,195,000
EC 18	INTRODUCTORY MACROECONOMIC ANALYSIS & MANAGEMENT COURSE	2	17-28 Feb	Arusha	2,195,000
EC 19	MACROECONOMIC MANAGEMENT AND FISCAL POLICY(MFP)	2	17-28 Mar	Arusha	2,195,000
EC 20	ECONOMIC ISSUES IN REGIONAL INTEGRATION(ERI)	2	16-27 Jun	Dar es Salaam	2,195,000
EC 21	BALANCE OF PAYMENT, INTERNATIONAL TRADE AND INVESTMENT	2	15-26 Sep	Mwanza	2,195,000
EC 22	FINANCIAL PROGRAMMING AND POLICIES (FPP)	2	20-31 Oct	Arusha	2,195,000
EC 23	PUBLIC EXPENDITURE ANALYSIS AND MANAGEMENT	2	17-28 Nov	Arusha	2,195,000
EC 24	FINANCIAL SOUNDNESS INDICATORS (FSI)	2	17-28 Feb	Dar es Salaam	2,195,000
EC 25	MANAGING CAPITAL FLOWS: MACROECONOMIC ANALYSIS AND POLICIES (MCF)	2	17-28 Mar	Mwanza	2,195,000

EC 26	FISCAL POLICY ANALYSIS (FPA)	2	14-25 Apr	Arusha	2,195,000
EC 27	MODEL-BASED MONETARY POLICY ANALYSIS AND FORECASTING (MPAF)	2	15-26 Sep	Arusha	2,195,000

CODE	PROGRAMME	DURATION (WEEKS)	DATES	LOCATION	FEES TZS
 <small>Training &amp; Consulting Africa</small>	<b>DEBT MANAGEMENT</b>				
	<b>PROGRAM TITLE</b>				
DB 01	FUNDAMENTAL PRINCIPLES OF DEBT COLLECTION AND NEGOTIATION	1	24-28 Mar	Arusha	1,300,000
DB 02	DOMESTIC DEBT AND FINANCIAL MARKETS OPERATIONS AND MANAGEMENT	1	24-28 Feb	Morogoro	1,322,000
DB 03	PUBLIC DEBT AUDIT	1	24-28 Mar	Mwanza	1,322,000
DB 04	PROCURING AND MANAGEMENT OF PUBLIC DEBT	1	21-25 Apr	Arusha	1,300,000
DB 05	NEGOTIATING AND CONCLUDING EXTERNAL FINANCIAL AGREEMENTS	1	22-26 Sep	Arusha	1,300,000
DB 06	FOUNDATION COURSE IN DOMESTIC DEBT MANAGEMENT	1	27-31 Oct	Morogoro	1,322,000
DB 07	GOVERNMENT DEBT MANAGEMENT PERFORMANCE ASSESSMENT TOOL	1	24-28 Nov	Mwanza	1,322,000
DB 08	ADVANCED COURSE ON DEBT MANAGEMENT	2	17-28 Feb	Arusha	2,195,000
DB 09	FISCAL DEFICIT AND PUBLIC DEBT MANAGEMENT	2	17-28 Mar	Dar es Salaam	2,195,000
DB 10	MEDIUM TERM DEBT STRATEGY MANAGEMENT STRATEGY - MTDSX	2	14-25 Apr	Mwanza	2,195,000
DB 11	MEDIUM TERM DEBT STRATEGY MANAGEMENT	2	15-26 Sep	Arusha	2,195,000
DB 21	THE PROGRAMME OF DEBT MANAGEMENT AND FINANCIAL ANALYSIS SYSTEM (DMFAS)	2	20-31 Oct	Arusha	2,195,000
DB 22	QUANTITATIVE METHODS AND ANALYSIS FOR DEBT AND RESERVES MANAGEMENT	2	17-28 Nov	Dar es Salaam	2,195,000
DB 23	PUBLIC DEBT SUSTAINABILITY ANALYSIS AND DEBT STRATEGY FORMULATION	2	01 -12 Dec	Mwanza	2,195,000
DB 24	MEDIUM TERM DEBT STRATEGY MANAGEMENT STRATEGY FRAMEWORK (MTDS)	3	10- 28 Nov	Arusha	3,900,000


CODE	PROGRAMME	DURATION (WEEKS)	DATES	LOCATION	FEES TZS
	<b>AUDITING</b>				
	<b>PROGRAM TITLE</b>				
<b>AU 01</b>	FUNDAMENTALS OF INTERNAL AUDITING	1	16-20 Jun	Arusha	1,300,000
<b>AU 02</b>	REPORT WRITING FOR THE INTERNAL AUDITOR	1	21-25 Jul	Morogoro	1,322,000
<b>AU 03</b>	INTERNAL CONTROLS: MONITORING, EVALUATION & RISK-BASED AUDITING	1	24-28 Feb	Mwanza	1,322,000
<b>AU 04</b>	AUDITING AND INTERNAL CONTROL	1	24-28 Mar	Arusha	1,300,000
<b>AU 05</b>	COMPLIANCE AUDITING FOR PROCESS SAFETY/RISK MANAGEMENT	1	21-25 Apr	Arusha	1,300,000
<b>AU 06</b>	AUDITING PROJECTS & CONTRACTS	1	22-26 Sep	Morogoro	1,322,000
<b>AU 07</b>	RISK BASED INTERNAL AUDIT WORKSHOP	1	27-31 Oct	Mwanza	1,322,000
<b>AU 08</b>	ADVANCED RISK BASED AUDIT COURSE	1	24-28 Nov	Arusha	1,300,000
<b>AU 09</b>	VALUE FOR MONEY AUDIT	1	24-28 Feb	Arusha	1,300,000
<b>AU 10</b>	AUDITING FOR DONOR FUNDED PROJECTS	2	17-28 Mar	Arusha	2,195,000
<b>AU 11</b>	EFFECTIVE AUDITING FOR INTERNAL AUDITORS	3	06-24 May	Arusha	3,900,000
<b>AU 12</b>	CERTIFICATE IN FINANCIAL MANAGEMENT AND INTERNAL AUDITING	4	03-28 Mar	Arusha	5,200,000

CODE	PROGRAMME	DURATION (WEEKS)	DATES	LOCATION	FEES TZS
 <small>Training &amp; Consulting Africa</small>	<b>LEGAL AND REGULATORY</b>				
	<b>PROGRAM TITLE</b>				
LR 01	ARBITRATION AND DISPUTE RESOLUTION	1	24-28 Mar	Arusha	1,300,000
LR 02	LEGAL WRITING AND DRAFTING SKILLS	1	24-28 Nov	Morogoro	1,322,000
LR 03	FRAUDS AND FORGERIES: PREVENTION, DETECTION AND INVESTIGATION	1	27-31 Jan	Mwanza	1,322,000
LR 04	FINANCIAL CONSUMER PROTECTION	1	21-25 Jul	Arusha	1,300,000
LR 05	COMPLIANCE REGULATORY PROFESSIONALS COURSE	1	24-28 Feb	Arusha	1,300,000
LR 06	CONTRACTS & LEGAL DRAFTING AND NEGOTIATION SKILLS FOR LAWYERS: PRACTICAL APPROACH	1	16-20 Jun	Morogoro	1,322,000
LR 07	NEGOTIATING, DRAFTING AND UNDERSTANDING CONTRACTS	1	21-25 Apr	Mwanza	1,322,000
LR 08	DRAFTING CONTRACTS AND WRITING SCOPE OF WORK	1	22-26 Sep	Arusha	1,300,000
LR 09	DIGITAL FORENSICS AND CYBERCRIME INVESTIGATION	1	24-28 Feb	Arusha	1,300,000
LR 01	EFFECTIVE INVESTIGATION PROCESS AND REPORTING	1	24-28 Mar	Morogoro	1,322,000
LR 10	INVESTIGATION OF FINANCIAL CRIME	1	21-25 Apr	Mwanza	1,322,000
LR 11	LEGAL AUDIT & COMPLIANCE FOR PUBLIC INSTITUTIONS	1	22-26 Sep	Arusha	1,300,000
LR 12	TRAINING OF TRAINERS' COURSE ON DRUG TRAFFICKING AND DRUG RELATED CRIMES	1	27-31 Oct	Arusha	1,300,000
LR 13	FIGHTING MODERN SLAVERY AND HUMAN TRAFFICKING	1	24-28 Nov	Morogoro	1,322,000
LR 14	CERTIFICATE IN BUSINESS AND COMMERCIAL LAW (CBCL)	2	15-26 Sep	Arusha	2,195,000
LR 15	THE LEGAL AND REGULATORY FRAMEWORK IN THE MINING SECTOR	2	17-28 Feb	Dar es Salaam	2,195,000
LR 16	LEGAL AND REGULATORY FRAMEWORKS FOR RESOURCE EXPLORATION AND EXTRACTION	2	17-28 Mar	Mwanza	2,195,000
LR 17	COMBATING ILLICIT DRUG TRAFFICKING AND DRUG-RELATED CRIMES	2	14-25 Apr	Arusha	2,195,000
LR 18	LEGAL DRAFTING, CONTRACTS AND ADVANCED NEGOTIATION SKILLS	2	15-26 Sep	Arusha	2,195,000
LR 19	EFFECTIVE MANAGEMENT OF LEGAL RISK AND PRESERVING REPUTATION	2	20-31 Oct	Dar es Salaam	2,195,000
LR 20	ADVANCED FRAUD EXAMINERS COURSE	2	17-28 Nov	Mwanza	2,195,000
LR 21	LEGISLATIVE DRAFTING WORKSHOP	2	16-27 Jun	Arusha	2,195,000



LR 22	DRAFTING AND INTERPRETATION OF TRADE AGREEMENTS	2	17-28 Mar	Arusha	2,195,000
LR 23	ALTERNATIVE DISPUTE RESOLUTION(ADR)	2	14-25 Apr	Dar es Salaam	2,195,000
LR 24	ARBITRATIONS, CONCILIATION & MEDIATION MANAGEMENT	2	15-26 Sep	Mwanza	2,195,000
LR 25	INTERNATIONAL ARBITRATION AND DISPUTE RESOLUTION	2	20-31 Oct	Arusha	2,195,000
LR 26	POPULATIONS & TRANSITIONS FROM CONFLICT TO PEACE & TRANSITIONS FROM CONFLICT TO PEACE	2	17-28 Nov	Arusha	2,195,000
LR 27	ADVANCED LEGISLATIVE DRAFTING COURSE	4	03-28 Mar	Arusha	5,200,000

	PROGRAMME	DURATION (WEEKS)	DATES	LOCATION	FEES TZS
 Training & Consulting Africa	<b>TAX MANAGEMENT</b>				
	<b>PROGRAM TITLE</b>				
<b>TX 01</b>	INTERNATIONAL TAXATION TRAINING SEMINAR	1	27-31 Jan	Arusha	1,300,000
<b>TX 02</b>	ACCOUNTING FOR INTERNATIONAL TAXATION AND TRANSFER PRICING	1	21-25 Jul	Morogoro	1,322,000
<b>TX 03</b>	INTERNATIONAL TAX ASPECTS OF PERMANENT ESTABLISHMENTS	1	27-31 Jan	Mwanza	1,322,000
<b>TX 04</b>	TAX TREATIES AND CORPORATE TAXATION	1	21-25 Jul	Arusha	1,300,000
<b>TX 05</b>	TAX LAW FOR PAYROLL MANAGERS	1	24-28 Mar	Arusha	1,300,000
<b>TX 06</b>	TAX POLICY ANALYSIS AND TAX REVENUE	1	21-25 Apr	Morogoro	1,322,000
<b>TX 07</b>	TAX POLICY AND ADMINISTRATION: THEORY AND PRACTICE (TPAT)	1	22-26 Sep	Mwanza	1,322,000
<b>TX 08</b>	TAXATION AND TREASURY POLICIES	1	27-31 Oct	Arusha	1,300,000
<b>TX 09</b>	CERTIFICATE IN TAX AND REVENUE MANAGEMENT	1	24-28 Nov	Arusha	1,300,000
<b>TX 10</b>	TAX POLICY, FISCAL ANALYSIS AND REVENUE FORECASTING	2	16-27 Jun	Arusha	2,195,000
<b>TX 11</b>	CONTEMPORARY ISSUES IN TAXATION	2	17-28 Mar	Dar es Salaam	2,195,000
<b>TX 12</b>	TAX POLICY AND ADMINISTRATION: THEORY AND PRACTICE (TPAT)	2	14-25 Apr	Mwanza	2,195,000
<b>TX 13</b>	TRANSFER PRICING AND INTERNATIONAL TAXATION	2	15-26 Sep	Arusha	2,195,000
<b>TX 14</b>	TAX POLICY, FISCAL ANALYSIS AND REVENUE FORECASTING	2	20-31 Oct	Arusha	2,195,000
<b>TX 15</b>	CONTEMPORARY ISSUES IN TAXATION	2	17-28 Nov	Dar es Salaam	2,195,000
<b>TX 16</b>	MANAGING TAX AND TAXATION	2	17-28 Feb	Mwanza	2,195,000
<b>TX 17</b>	DOMESTIC TAX REVENUE MOBILIZATION AND TAXPAYER COMPLIANCE MANAGEMENT	2	17-28 Mar	Arusha	2,195,000
<b>TX 18</b>	TAX ANALYSIS AND REVENUE FORECASTING (TARF)	4	03-28 Mar	Arusha	5,200,000

CODE	PROGRAMME	DURATION (WEEKS)	DATES	LOCATION	FEES TZS
	<b>RISK MANAGEMENT</b>				
<small>Training &amp; Consulting Africa</small>	<b>PROGRAM TITLE</b>				
RM 01	ADVANCED ENTERPRISE RISK MANAGEMENT	1	16-20 Jun	Arusha	1,300,000
RM 02	RISK MANAGEMENT: INTERNAL CONTROL & FRAUD PREVENTION	1	21-25 Jul	Morogoro	1,322,000
RM 03	OPERATIONAL RISK MANAGEMENT & MITIGATION	1	24-28 Feb	Mwanza	1,322,000
RM 04	BASEL III, RISK ASSESSMENT AND STRESS TESTING	1	24-28 Mar	Arusha	1,300,000
RM 05	RISK ASSESSMENT PROCESS AND REPORTING KEY RISK INFORMATION TO THE BOARD OF DIRECTORS	1	21-25 Apr	Arusha	1,300,000
RM 06	CRISIS AND MASS DISASTER MANAGEMENT	1	22-26 Sep	Morogoro	1,322,000
RM 07	CORPORATE RISK AND CRISIS MANAGEMENT	1	27-31 Oct	Mwanza	1,322,000
RM 08	RISK ANALYSIS AND INSURANCE PLANNING	1	24-28 Nov	Arusha	1,300,000
RM 09	ADVANCED RISK MANAGEMENT	1	01-05 Dec	Arusha	1,300,000
RM 10	RISK – BASED INSPECTION ASSESSMENT	1	24-28 Feb	Morogoro	1,322,000
RM 11	INTEGRATED RISK MANAGEMENT TRAINING COURSE IN PUBLIC AND PRIVATE SECTOR PERSPECTIVE	1	24-28 Mar	Mwanza	1,322,000
RM 12	ADVANCED FRAUD RISK AND INVESTIGATION PROTOCOLS: PRACTICAL APPROACH RISK MASTER CLASS	1	16-20 Jun	Arusha	1,300,000
RM 13	ADVANCED CYBER AND INFORMATION SECURITY RISK MANAGEMENT MASTER CLASS	1	22-26 Sep	Arusha	1,300,000
RM 14	ANTI-MONEY LAUNDERING AND COUNTER TERRORISM RISK MANAGEMENT MASTER CLASS	1	27-31 Oct	Morogoro	1,322,000
RM 15	OPERATIONAL RISK MANAGEMENT AND RESILIENCE	1	24-28 Nov	Mwanza	1,322,000
RM 16	ENVIRONMENTAL AND SOCIETAL RISK MANAGEMENT	1	01-05 Dec	Arusha	1,300,000
RM 17	AUDIT ON RISK MANAGEMENT	1	24-28 Feb	Arusha	1,300,000
RM 18	RISK-BASED AUDITING	1	24-28 Mar	Morogoro	1,322,000
RM 19	RISK MANAGEMENT PROFESSIONAL	1	21-25 Apr	Mwanza	1,322,000
RM 20	CLIMATE CHANGE RISK MANAGEMENT	1	22-26 Sep	Arusha	1,300,000
RM 21	SUPPLY CHAIN RISK MANAGEMENT	1	27-31 Oct	Arusha	1,300,000
RM 22	QANTITATIVE AND QUALITATIVE RISK MANAGEMENT	1	24-28 Nov	Morogoro	1,322,000
RM 23	PROJECT RISK MANAGEMENT	2	17-28 Feb	Arusha	2,195,000
RM 24	PROCUREMENT AND SUPPLY CHAIN RISK MANAGEMENT	2	17-28 Mar	Dar es Salaam	2,195,000
RM 25	FINANCIAL CHANGE AND RISK MANAGEMENT IN THE PUBLIC SECTOR	2	14-25 Apr	Mwanza	2,195,000


RM 26	FINANCIAL RISK MANAGEMENT	2	15-26 Sep	Arusha	2,195,000
RM 27	RISK BASED AUDITING	2	20-31 Oct	Arusha	2,195,000




CODE	PROGRAMME	DURATION (WEEKS)	DATES	LOCATION	FEES TZS
	<b>PUBLIC PROCUREMENT</b>				
	<b>PROGRAM TITLE</b>				
PP 01	ANNUAL PROCUREMENT GOVERNANCE FOR TENDER BOARD MEMBERS	1	27-31 Jan	Arusha	1,300,000
PP 02	PROCUREMENT PROFESSIONAL (PP)	1	24-28 Mar	Morogoro	1,322,000
PP 03	SUPPLY CHAIN OPERATIONS: PRINCIPLES FOR CONTINUITY AND SUSTAINABILITY	1	21-25 Apr	Mwanza	1,322,000
PP 04	DEVELOPING PURCHASING POLICIES, PROCESSES AND SLAS	1	22-26 Sep	Arusha	1,300,000
PP 05	ENDORSED WAREHOUSE OPERATIONS AND MANAGEMENT	1	27-31 Oct	Arusha	1,300,000
PP 06	PURCHASING MANAGEMENT AND COST SAVING TECHNIQUES	1	24-28 Nov	Morogoro	1,322,000
PP 07	MANAGING TENDERS, SPECIFICATIONS & CONTRACTS	1	21-25 Jul	Mwanza	1,322,000
PP 08	E-PROCUREMENT: DEVELOPING, IMPLEMENTING & MANAGING THE COMPLETE PROCESS	1	24-28 Feb	Arusha	1,300,000
PP 09	PUBLIC PROCUREMENT AND ASSET DISPOSAL MANAGEMENT	1	24-28 Mar	Arusha	1,300,000
PP 10	PREPARATION OF TENDER DOCUMENTS FOR CONSULTANCY AND NON- CONSULTANCY SERVICES	1	16-20 Jun	Morogoro	1,322,000
PP 11	EFFECTIVE NEGOTIATIONS IN PROJECTS AND PROCUREMENT	1	22-26 Sep	Mwanza	1,322,000
PP 12	PROCUREMENT UNDER WORLD BANK PROCUREMENT GUIDELINES AND PROCEDURES	1	27-31 Oct	Arusha	1,300,000
PP 13	SUSTAINABLE AND GREEN PROCUREMENT + ISO 20400	1	24-28 Nov	Arusha	1,300,000
PP 14	CERTIFICATE IN STOCK MANAGEMENT, FORECASTING AND DEMAND PLANNING	2	15-26 Sep	Arusha	2,195,000
PP 15	PROCUREMENT PLANNING AND BID MANAGEMENT	2	17-28 Feb	Dar es Salaam	2,195,000
PP 16	MATERIALS AND SUPPLY CHAIN MANAGEMENT	2	17-28 Mar	Mwanza	2,195,000
PP 17	DIGITAL MARKETING PROFESSIONAL (DMP)	2	14-25 Apr	Arusha	2,195,000
PP 18	ADVANCED SUSTAINABLE PROCUREMENT + ISO 20400	2	17-28 Feb	Arusha	2,195,000
PP 19	UNDERSTANDING AND MASTERING TENDER PREPARATIONS	2	17-28 Mar	Dar es Salaam	2,195,000
PP 20	ACCOUNTING AND FINANCIAL MONITORING OF A PUBLIC CONTRACT	2	14-25 Apr	Mwanza	2,195,000
PP 22	PUBLIC PROCUREMENT STRATEGY: DEFINING AND DEVELOPING A PUBLIC PURCHASING POLICY	2	15-26 Sep	Arusha	2,195,000




PP 23	ADVANCED MANAGEMENT OF PUBLIC PROCUREMENT	2	20-31 Oct	Arusha	2,195,000
PP 24	PUBLIC PROCUREMENT: AUDIT AND CONTROL	2	17-28 Nov	Dar es Salaam	2,195,000
PP 25	PUBLIC PROCUREMENT RISK MANAGEMENT	2	16-27 Jun	Mwanza	2,195,000
PP 26	PUBLIC PROCUREMENT: PREVENTION AND MANAGEMENT OF CLAIMS AND LITIGATION	2	17-28 Mar	Arusha	2,195,000
PP 27	PROCUREMENT : PRACTICAL TRAINING ON STANDARD DOCUMENTS	2	14-25 Apr	Arusha	2,195,000
PP 28	DASHBOARDS IN PUBLIC PROCUREMENT	2	15-26 Sep	Dar es Salaam	2,195,000
PP 29	PREPARATION AND PRACTICAL USE OF FIDIC CONTRACTS	2	20-31 Oct	Mwanza	2,195,000
PP 30	PUBLIC PRIVATE PARTNERSHIP STRATEGIES AND PROJECT STRUCTURING TECHNIQUES	2	17-28 Nov	Arusha	2,195,000
PP 31	PUBLIC PRIVATE PARTNERSHIPS MANAGEMENT (PPP)	2	17-28 Feb	Arusha	2,195,000
PP 32	STRATEGIC PUBLIC PROCUREMENT PLANNING AND BUDGETTING PROGRAM	2	17-28 Mar	Dar es Salaam	2,195,000
PP 33	PUBLIC PROCUREMENT, CONTRACT MANAGEMENT AND ASSETS DISPOSAL	2	14-25 Apr	Mwanza	2,195,000
PP 34	STORES AND INVENTORY MANAGEMENT	2	15-26 Sep	Arusha	2,195,000
PP 35	PROCUREMENT AND SUPPLIES MANAGEMENT FOR DONOR FUNDED PROJECTS/PROGRAMMES	2	20-31 Oct	Arusha	2,195,000
PP 36	GOVERNANCE, MANAGEMENT AND REGULATION OF PROCUREMENT	3	03- 21 Mar	Arusha	3,900,000
PP 37	PROCUREMENT AND EXECUTION OF CONTRACTS : NEW REFORMS OF THE WORLD BANK AND A DB (2016)	3	03- 21 Mar	Dar es Salaam	3,900,000
PP 38	PUBLIC PROCUREMENT PROCESSES AND MANAGEMENT	3	01-19 Sep	Mwanza	3,900,000
PP 39	PROCUREMENT OF CONSULTANCY SERVICES	3	03- 21 Mar	Arusha	3,900,000
PP 40	PROCUREMENT OF PPP PROJECTS	3	03- 21 Mar	Arusha	3,900,000
PP 41	PROCUREMENT OF GOODS, WORKS & NON- CONSULTING SERVICES	4	03-28 Mar	Arusha	5,200,000
PP 42	PROCUREMENT OF GOODS, WORKS & CONSULTING SERVICES	4	03-28 Mar	Arusha	5,200,000

CODE	PROGRAMME	DURATION (WEEKS)	DATES	LOCATION	FEES TZS
	<b>CONTRACT MANAGEMENT</b>				
	<b>PROGRAM TITLE</b>				
CM 01	PROFESSIONAL CONTRACT MANAGER	1	27-31 Jan	Arusha	1,300,000
CM 02	CONTRACT PREPARATION, TENDERING AND BIDS EVALUATION	1	24-28 Feb	Morogoro	1,322,000
CM 03	CONTRACT ADMINISTRATION: UNDERSTANDING AND IMPLEMENTING CONTRACTUAL OBLIGATIONS	1	24-28 Mar	Mwanza	1,322,000
CM 04	DRAFTING CONTRACTS AND WRITING SCOPE OF WORK	1	21-25 Apr	Arusha	1,300,000
CM 05	CERTIFICATE IN BUSINESS AND COMMERCIAL LAW (CBCL)	1	22-26 Sep	Arusha	1,400,000
CM 06	CONTRACT DRAFTING AND NEGOTIATION COURSE	1	21-25 Jul	Morogoro	1,322,000
CM 07	ADVANCED CONTRACTS MANAGEMENT	1	24-28 Feb	Mwanza	1,322,000
CM 08	EFFECTIVE CONTRACT RISK MANAGEMENT MASTER CLASS	1	16-20 Jun	Arusha	1,300,000
CM 09	THE 3 PHASES OF CONTRACT MANAGEMENT: TENDERING, EXECUTION & EVALUATION	1	21-25 Jul	Arusha	1,300,000
CM 10	NEGOTIATING, DRAFTING CONTRACTS AND WRITING SCOPE OF WORK	1	24-28 Feb	Morogoro	1,322,000
CM 11	NEGOTIATING, DRAFTING AND UNDERSTANDING CONTRACTS.	1	24-28 Mar	Mwanza	1,322,000
CM 12	CONTRACTS RISK MANAGEMENT AND COMPLIANCE	1	21-25 Apr	Arusha	1,300,000
CM 13	CONTRACT MONITORING AND DISBURSEMENT MANAGEMENT	1	22-26 Sep	Arusha	1,300,000
CM 14	RESOLVING CONTACT CLAIMS AND DISPUTES	1	24-28 Feb	Morogoro	1,322,000
CM 15	EPCIC CONTRACT MANAGEMENT IN OFFSHORE AND MARINE	1	24-28 Mar	Mwanza	1,322,000
CM 16	EPC, EPCM, & EPIC CONTRACTS IN THE INTERNATIONAL PETROLEUM INDUSTRY	1	16-20 Jun	Arusha	1,300,000
CM 17	PERFORMANCE – BASED CONTRACTS: MANAGEMENT AND IMPLEMENTATION	1	22-26 Sep	Arusha	1,300,000
CM 18	EFFECTIVE CONTRACT RISK MANAGEMENT MASTERCLASS	1	27-31 Oct	Morogoro	1,322,000
CM 19	DRAFTING AND NEGOTIATING INTERNATIONAL CONTRACTS	1	24-28 Nov	Mwanza	1,322,000
CM 20	CONTRACT, LEGAL DRAFTING AND NEGOTIATION SKILLS	2	17-28 Feb	Arusha	2,195,000
CM 21	THE ESSENTIALS OF CONTRACTING AND CONTRACT MANAGEMENT	2	17-28 Mar	Dar es Salaam	2,195,000
CM 22	CONTRACT , PROJECT RISK MANAGEMENT & COMPLIANCE	2	14-25 Apr	Mwanza	2,195,000
CM 15	PPP PROJECT PREPARATIONS AND CONTRACT MANAGEMENT	2	15-26 Sep	Arusha	2,195,000
CM 16	PPP CONTRACT PROCUREMENT, PERFORMANCE MONITORING AND CONFLICT RESOLUTION	2	20-31 Oct	Arusha	2,195,000
CM 17	PUBLIC PRIVATE PARTNERSHIP(PPP): PROJECT , FINANCE AND CONTRACTS	2	17-28 Nov	Dar es Salaam	2,195,000
CM 18	ADVANCED CONTRACT MANAGEMENT	2	01-12 Dec	Mwanza	2,195,000

CM 19	PPP CONTRACT PROCUREMENT, PERFORMANCE MONITORING AND DISPUTE RESOLUTION	3	03- 21 Mar	Arusha	3,900,000
CM 20	CONTRACT AND PROCUREMENT AUDIT	3	01-19 Sep	Dar es Salaam	3,900,000
CM 21	GOVERNMENT CONTRACTING	3	03- 21 Mar	Mwanza	3,900,000

CODE	PROGRAMME	DURATION (WEEKS)	DATES	LOCATION	FEES TZS
 <small>Training &amp; Consulting Africa</small>	<b>LEADERSHIP AND MANAGEMENT</b>				
	<b>PROGRAM TITLE</b>				
LM 01	BANK EXECUTIVE LEADERSHIP PROGRAM	1	27-31 Jan	Arusha	1,400,000
LM 02	THE LEADERSHIP CHALLENGE® WORKSHOP	1	21-25 Jul	Morogoro	1,400,000
LM 03	DIPLOMATIC PROTOCOL	1	24-28 Feb	Mwanza	1,400,000
LM 04	DIPLOMACY AND INTERNATIONAL RELATIONS	1	24-28 Mar	Arusha	1,400,000
LM 05	MULTILATERAL DIPLOMACY AND INTERNATIONAL AFFAIRS MANAGEMENT	1	21-25 Apr	Arusha	1,400,000
LM 06	<i>THE INTERNATIONAL RELATIONS AND FOREIGN POLICY</i>	1	22-26 Sep	Morogoro	1,400,000
LM 07	MANAGEMENT AUDIT	1	27-31 Oct	Mwanza	1,400,000
LM 08	ADVANCED LEADERSHIP AND MANAGEMENT SKILLS FOR MANAGERS AND SUPERVISORS	1	24-28 Nov	Arusha	1,400,000
LM 09	PROFESSIONAL MANAGER PROGRAM	1	01-05 Dec	Arusha	1,400,000
LM 10	INSPIRATIONAL LEADERSHIP AND CREATIVITY	1	24-28 Feb	Morogoro	1,400,000
LM 11	RESULT BASED LEADERSHIP TRAINING	1	24-28 Mar	Mwanza	1,400,000
LM 12	ADVANCED LEADERSHIP AND EMOTIONAL INTELLIGENCE WORKSHOP	1	21-25 Apr	Arusha	1,400,000
LM 13	NGO LEADERSHIP TRAINING	1	16-20 Jun	Arusha	1,400,000
LM 14	STRATEGIC CHANGE MANAGEMENT AND LEADERSHIP	1	22-26 Sep	Morogoro	1,400,000
LM 15	LEADERSHIP AND MANAGEMENT IN INTERNATIONAL DEVELOPMENT	1	27-31 Oct	Mwanza	1,400,000
LM 16	ADVANCED EMOTIONAL INTELLIGENCE	1	24-28 Nov	Arusha	1,400,000
LM 17	KEY MANAGERIAL SKILLS FOR NEW MANAGERS AND SUPERVISORS	1	21-25 Apr	Arusha	1,400,000
LM 18	PROFESSIONAL TEAM LEADER	1	22-26 Sep	Morogoro	1,400,000
LM 19	CREATIVE PROBLEM SOLVING AND DECISION MAKING	1	16-20 Jun	Mwanza	1,400,000
LM 20	MANAGING SELF AND LEADING OTHERS	1	27-31 Oct	Arusha	1,400,000
LM 22	THE POWER OF LEADERS	1	24-28 Nov	Arusha	1,400,000
LM 23	MANAGING MULTIPLE TASKS, PRIORITIES AND DEADLINES	1	21-25 Apr	Morogoro	1,400,000
LM 24	CERTIFICATE IN EMOTIONAL INTELLIGENCE	1	22-26 Sep	Mwanza	1,400,000
LM 25	LEADERSHIP AND COMMUNICATION	1	21-25 Apr	Arusha	1,400,000
LM 26	EMPOWERING THE WORKPLACE FOR GREATER IMPACT	1	22-26 Sep	Arusha	1,400,000
LM 27	LEARNING THROUGH ADAPTABILITY	1	16-20 Jun	Morogoro	1,400,000
LM 28	ADAPTIVE LEADERSHIP: TOOLS AND TACTICS	1	27-31 Oct	Mwanza	1,400,000
LM 29	THE BALANCED SCORECARD: ACHIEVING PERFORMANCE	1	24-28 Nov	Arusha	1,400,000

	EXCELLENCE				
LM 30	DECISION MAKING AND BUSINESS ANALYSIS MASTER CLASS	2	17-28 Mar	Arusha	2,195,000
LM 31	INTEGRATING STRATEGIC, OPERATIONAL AND TACTICAL LEADERSHIP FOR OUTSTANDING PERFORMANCE	2	14-25 Apr	Dar es Salaam	2,195,000
LM 32	LEADERSHIP PROGRAM FOR SENIOR EXECUTIVES	2	15-26 Sep	Mwanza	2,195,000
LM 33	ADVANCED EMOTIONAL INTELLIGENCE & LEADERSHIP MASTERCLASS	2	17-28 Feb	Arusha	2,195,000
LM 34	INTRODUCTION TO ARTIFICIAL INTELLIGENCE (AI)	2	17-28 Mar	Arusha	2,195,000
LM 36	STRATEGIC PLANNING, COMMUNICATION, MEASUREMENT & IMPLEMENTATION	2	14-25 Apr	Dar es Salaam	2,195,000
LM 37	SENIOR EXECUTIVE PROGRAM – AFRICA	2	15-26 Sep	Mwanza	2,195,000
LM 38	STRATEGIC LEADERSHIP AND CHANGE MANAGEMENT	2	20-31 Oct	Arusha	2,195,000
LM 39	EVIDENCE- BASED DECISION MAKING	2	17-28 Nov	Arusha	2,195,000
LM 40	DIPLOMACY SKILLS AND PRACTICE IN THE 21 <sup>ST</sup> CENTURY	2	17-28 Feb	Dar es Salaam	2,195,000
LM 41	THE WOMEN'S LEADERSHIP PROGRAMME	2	17-28 Mar	Mwanza	2,195,000
LM 42	MASTERING MANAGEMENT AND LEADERSHIP SKILLS	2	14-25 Apr	Arusha	2,195,000
LM 43	INTERNATIONAL ORGANIZATIONS MANAGEMENT	2	15-26 Sep	Arusha	2,195,000
LM 44	ACCELERATED PUBLIC MANAGEMENT DEVELOPMENT	2	20-31 Oct	Dar es Salaam	2,195,000
LM 45	PUBLIC ADMINISTRATION AND MANAGEMENT	2	17-28 Nov	Mwanza	2,195,000
LM 46	MANAGING COMMITTEE WORK AND MEETINGS	2	17-28 Feb	Arusha	2,195,000
LM 47	THE STRATEGIC LEADER: STRATEGIC PLANNING, NEGOTIATION & CONFLICT MANAGEMENT	2	17-28 Mar	Arusha	2,195,000
LM 48	MANAGEMENT DEVELOPMENT PROGRAMME FOR ADMINISTRATIVE OFFICERS	2	14-25 Apr	Dar es Salaam	2,195,000
LM 49	SENIOR MANAGEMENT DEVELOPMENT	2	15-26 Sep	Mwanza	2,195,000
LM 50	LEADERSHIP AND MANAGEMENT SKILLS FOR THE 21 <sup>ST</sup> CENTURY	2	20-31 Oct	Arusha	2,195,000
LM 51	MANAGEMENT OF HIGHER EDUCATION INSTITUTES	2	17-28 Nov	Arusha	2,195,000
LM 52	SPORTS MANAGEMENT	2	01-12 Dec	Dar es Salaam	2,195,000
LM 53	LEADING UNDER PRESSURE & ACHIEVING PROFESSIONAL EXCELLENCE	2	16-27 Jun	Mwanza	2,195,000
LM 54	THE 21 <sup>ST</sup> CENTURY EXECUTIVE ASSISTANT – MASTER CLASS	2	17-28 Mar	Arusha	2,195,000
LM 55	SUPERVISORY SKILLS FOR EXECUTIVE ASSISTANTS	3	10-28 Mar	Arusha	3,900,000
LM 56	MANAGEMENT DEVELOPMENT PROGRAMME FOR ADMINISTRATIVE OFFICERS	3	13-31 Oct	Dar es Salaam	3,900,000
LM 57	MANAGEMENT DEVELOPMENT PROGRAMME FOR EXECUTIVE ASSISTANTS- MASTER CLASS	4	03-28 Mar	Arusha	5,200,000
LM 58	ADVANCED LEADERSHIP SKILLS FOR THE 21 <sup>ST</sup> CENTURY	4	06- 31 Oct	Arusha	5,200,000


CODE	PROGRAMME	DURATION (WEEKS)	DATES	LOCATION	FEES TZS
	<b>PLANNING AND STRATEGY</b>				
	<b>PROGRAM TITLE</b>				
PS 01	MANPOWER AUDIT FOR EFFICIENT PLANNING	1	27-31 Jan	Arusha	1,400,000
PS 02	MANAGING MULTIPLE TASKS, PRIORITIES AND DEADLINES	1	21-25 Jul	Morogoro	1,400,000
PS 03	BALANCED SCORECARD WORKSHOP	1	24-28 Feb	Mwanza	1,400,000
PS 04	PLANNING, ORGANIZING AND CONTROL FOR OPTIMAL RESULTS	1	24-28 Mar	Arusha	1,400,000
PS 05	KEY PERFORMANCE INDICATORS (KPIs)	1	24-28 Feb	Arusha	1,400,000
PS 06	IMPROVING PUBLIC SECTOR PERFORMANCE IN THE 21ST CENTURY	1	24-28 Mar	Morogoro	1,400,000
PS 07	STRATEGIC AND BUSINESS PLAN DEVELOPMENT & IMPLEMENTATION	1	21-25 Apr	Mwanza	1,400,000
PS 08	ANALYTICAL THINKING AND EVIDENCE BASED DECISION MAKING	1	22-26 Sep	Arusha	1,400,000
PS 09	BUDGET REVIEW, TAX AND PARLIAMENTARY OVERSIGHT	1	27-31 Oct	Arusha	1,400,000
PS 10	EMERGENCY PLANNING AND MANAGEMENT IN NATURAL DISASTERS	1	24-28 Nov	Morogoro	1,400,000
PS 11	STRATEGIC PLANNING USING BALANCED SCORECARD	1	16-20 Jun	Mwanza	1,400,000
PS 12	CERTIFIED CRISIS MANAGEMENT PROFESSIONAL	1	24-28 Mar	Arusha	1,400,000
PS 13	CERTIFIED ORGANIZATIONAL DEVELOPMENT PROFESSIONAL	1	24-28 Nov	Arusha	1,400,000
PS 14	STRATEGIC PLANNING, MANAGEMENT CONTROL AND EFFECTIVE BUDGETING	2	20-31 Oct	Arusha	2,195,000
PS 15	SUSTAINABLE GREEN CITIES DEVELOPMENT COURSE	2	17-28 Feb	Dar es Salaam	2,195,000
PS 16	THEORY OF CHANGE AND STRATEGIC PLANNING	2	17-28 Mar	Mwanza	2,195,000
PS 17	PUBLIC POLICY ANALYSIS, FORMULATION AND MANAGEMENT	2	14-25 Apr	Arusha	2,195,000
PS 18	STRATEGIC PLANNING USING BALANCED SCORECARD & IMPLEMENTING CORPORATE STRATEGY	2	15-26 Sep	Arusha	2,195,000
PS 19	STRATEGIC MANAGEMENT FOR PRISONS SUPPORT PROGRAMMES IN PEACE AND NATIONAL SECURITY OPERATIONS	2	20-31 Oct	Dar es Salaam	2,195,000
PS 20	MANAGEMENT OF REFUGEE AND DISPLACED POPULATIONS & TRANSITIONS FROM CONFLICT TO PEACE	2	17-28 Nov	Mwanza	2,195,000
PS 21	STRATEGIC POLICY FORECASTING, MONITORING AND EVALUATION	2	17-28 Feb	Arusha	2,195,000
PS 22	STRATEGIC MANAGEMENT OF PUBLIC SECTOR PERFORMANCE	2	17-28 Mar	Arusha	2,195,000




CODE	PROGRAMME	DURATION (WEEKS)	DATES	LOCATION	FEES TZS
	<b>PUBLIC ADMINISTRATION</b>				
	<b>PROGRAM TITLE</b>				
PA 01	HR ADMINISTRATION SKILLS	1	16-20 Jun	Arusha	1,300,000
PA 02	OFFICE ADMINISTRATION AND CUSTOMER CARE	1	21-25 Jul	Morogoro	1,322,000
PA 03	MODERN ADMINISTRATIVE STAFF SUPPORT SKILLS	1	24-28 Feb	Mwanza	1,322,000
PA 04	ADMINISTRATION AND OFFICE MANAGEMENT: BEST PRACTICES AND TECHNOLOGIES	1	24-28 Mar	Arusha	1,300,000
PA 05	ELECTRONIC PUBLIC CONTRACT PROCEDURES	2	17-28 Feb	Arusha	2,195,000
PA 06	DEMATERIALIZATION OF PROCESSES AND ELECTRONIC ARCHIVING	2	17-28 Mar	Dar es Salaam	2,195,000
PA 07	CHANGE MANAGEMENT IN PUBLIC ADMINISTRATION	2	14-25 Apr	Mwanza	2,195,000
PA 08	DEVELOP AND IMPLEMENT AN INFORMATION STRATEGY	2	15-26 Sep	Arusha	2,195,000
PA 09	USE OF ICTS FOR LOCAL DEVELOPMENT	2	20-31 Oct	Arusha	2,195,000
PA 10	SYSTEM ADMINISTRATION	2	17-28 Nov	Dar es Salaam	2,195,000
PA 11	REFORM, INNOVATION AND MODERNIZATION OF PUBLIC ADMINISTRATION	2	17-28 Feb	Mwanza	2,195,000
PA 12	DIGITAL LIBRARIES AND OPEN ARCHIVES	2	17-28 Mar	Arusha	2,195,000
PA 13	IMPLEMENTATION OF AN INFORMATION MONITORING SYSTEM WITHIN DEVELOPMENT PROJECTS	2	14-25 Apr	Arusha	2,195,000
PA 14	NETWORKS AND IT SECURITY	2	15-26 Sep	Dar es Salaam	2,195,000
PA 15	CONTEMPORARY PUBLIC ADMINISTRATION MANAGEMENT	2	20-31 Oct	Mwanza	2,195,000
PA 16	ADVANCED OFFICE MANAGEMENT & EFFECTIVE ADMINISTRATION SKILLS	2	17-28 Nov	Arusha	2,195,000
PA 17	THE OFFICE PROFESSIONAL & RECORDS MANAGEMENT MASTER CLASS	2	01-12 Dec	Arusha	2,195,000
CODE	PROGRAMME	DURATION (WEEKS)	DATES	LOCATION	FEES TZS
	<b>PUBLIC RELATIONS</b>				
	<b>PROGRAM TITLE</b>				
PR 01	PR CRISIS STRATEGY AND RESPONSE IN BOTH TRADITIONAL AND SOCIAL MEDIA	1	16-20 Jun	Arusha	1,300,000
PR 02	CORPORATE SOCIAL RESPONSIBILITY (CSR)	1	21-25 Jul	Morogoro	1,322,000
PR 03	MANAGING EVENTS AND CONFERENCES	1	24-28 Feb	Mwanza	1,322,000
PR 04	PUBLIC RELATIONS AND MEDIA SKILLS	1	24-28 Mar	Arusha	1,300,000



PR 05	STRATEGIC CRISIS MANAGEMENT TRAINING	1	21-25 Apr	Arusha	1,300,000
PR 06	CRISIS COMMUNICATION SKILLS	1	24-28 Mar	Morogoro	1,322,000
PR 07	PUBLIC RELATIONS CAMPAIGNS: FROM PLANNING TO EXECUTION	1	24-28 Nov	Mwanza	1,322,000
PR 08	CERTIFICATE IN EVENTS MANAGEMENT	1	16-20 Jun	Arusha	1,300,000
PR 09	CERTIFIED PUBLIC RELATIONS PROFESSIONAL	1	24-28 Nov	Arusha	1,300,000
PR 10	CERTIFIED PUBLIC RELATIONS PROFESSIONAL	1	24-28 Mar	Morogoro	1,322,000
PR 11	CERTIFICATE IN SUSTAINABLE TOURISM DEVELOPMENT (CSTD)	2	17-28 Feb	Arusha	2,195,000
PR 12	THE ESSENTIALS OF BUSINESS ETIQUETTE AND PROTOCOL	2	17-28 Mar	Dar es Salaam	2,195,000
PR 13	DIPLOMACY AND INTERNATIONAL RELATIONS	2	17-28 Feb	Mwanza	2,195,000
PR 14	PUBLIC RELATION AND CORPORATE COMMUNICATION	2	17-28 Mar	Arusha	2,195,000
PR 15	PROTOCOL AND EVENTS MANAGEMENT	2	14-25 Apr	Arusha	2,195,000


CODE	PROGRAMME	DURATION (WEEKS)	DATES	LOCATION	FEES TZS
 <small>Training &amp; Consulting Africa</small>	<b>CUSTOMER SERVICE</b>				
	<b>PROGRAM TITLE</b>				
CS 01	THE NEW ERA OF CONSUMER PROTECTION – 2025 AND BEYOND	1	27-31 Jan	Arusha	1,300,000
CS 02	CUSTOMER RELATIONSHIP MARKETING	1	21-25 Jul	Morogoro	1,322,000
CS 03	CUSTOMER CARE AND COMPLAINTS HANDLING	1	24-28 Mar	Mwanza	1,322,000
CS 04	CUSTOMER SATISFACTION AND LOYALTY	1	16-20 Jun	Arusha	1,300,000
CS 05	CUSTOMER FOCUS FOR BACK OFFICE	1	24-28 Mar	Arusha	1,300,000
CS 06	IMPLEMENTING AND MANAGING A CUSTOMER COMPLAINTS SYSTEM	1	21-25 Apr	Morogoro	1,322,000
CS 07	CUSTOMER SERVICE EXCELLENCE: HOW TO WIN AND KEEP CUSTOMERS	1	22-26 Sep	Mwanza	1,322,000
CS 08	FRONTLINE RECEPTION TRAINING	1	16-20 Jun	Arusha	1,300,000
CS 09	TELEPHONE CUSTOMER SERVICE TRAINING	1	24-28 Mar	Arusha	1,300,000
CS 10	CUSTOMER CARE AND SERVICE FOR FRONTLINE STAFF, OFFICE ATTENDANTS/AIDES	1	27-31 Oct	Morogoro	1,322,000
CS 11	CUSTOMER SERVICE TRAINING FOR HEALTHCARE PROFESSIONALS	1	24-28 Nov	Mwanza	1,322,000
CS 12	EXCELLENCE IN CUSTOMER SERVICE (ADVANCED)	1	22-26 Sep	Arusha	1,300,000
CS 13	THE CUSTOMER COMPLAINT SYSTEM: A TOOL FOR CUSTOMER SERVICE IMPROVEMENT	1	27-31 Oct	Arusha	1,300,000
CS 14	CUSTOMER SERVICE PROFESSIONAL	1	24-28 Mar	Morogoro	1,322,000
CS 15	CUSTOMER SERVICE WORKSHOP	1	27-31 Oct	Mwanza	1,322,000
CS 16	CUSTOMER SERVICE MANAGEMENT	2	15-26 Sep	Arusha	2,195,000
CS 17	PUBLIC SECTOR CUSTOMER SERVICE MANAGEMENT	2	17-28 Feb	Dar es Salaam	2,195,000
CS 18	EFFECTIVE CUSTOMER CARE PLANNING AND MANAGEMENT	2	17-28 Mar	Mwanza	2,195,000
CS 19	MANAGING STRATEGIC COMMUNICATION, BUSINESS ETIQUETTE AND NEGOTIATION SKILLS	2	14-25 Apr	Arusha	2,195,000
CS 20	IMPROVING INTERNAL RELATIONS, CUSTOMER CARE AND SERVICE DELIVERY	2	15-26 Sep	Arusha	2,195,000
CS 21	FRONT OFFICE CUSTOMER SERVICE REPRESENTATIVE TRAINING	2	20-31 Oct	Dar es Salaam	2,195,000
CS 22	ADVANCED CUSTOMER SERVICE MANAGEMENT	2	17-28 Nov	Mwanza	2,195,000
CS 23	CUSTOMER CARE AND MANAGING SERVICE QUALITY	2	17-28 Feb	Arusha	2,195,000

CS 24	CUSTOMER RELATIONSHIP MANAGEMENT(CRM)	2	17-28 Mar	Arusha	2,195,000
CS 25	MANAGEMENT OF PUBLIC RELATIONS AND CUSTOMER CARE	2	14-25 Apr	Dar es Salaam	2,195,000
CS 26	ADVANCED CUSTOMER CARE AND COMMUNICATION SKILLS FOR FRONTLINE STAFF	2	15-26 Sep	Mwanza	2,195,000
CS 27	STRUCTURING, NEGOTIATING FOR AND MANAGING CONCESSIONS	2	20-31 Oct	Arusha	2,195,000
CS 28	CUSTOMER CARE AND MANAGING SERVICE QUALITY	2	17-28 Nov	Arusha	2,195,000

CODE	PROGRAMME	DURATION (WEEKS)	DATES	LOCATION	FEES TZS
	<b>SALES AND MARKETING</b>				
	<b>PROGRAM TITLE</b>				
SM 01	ADVANCED DIGITAL MARKETING	1	01-05 Dec	Arusha	1,300,000
SM 02	SALES MANAGEMENT PROGRAMME	1	24-28 Feb	Morogoro	1,322,000
SM 03	MARKETING PROFESSIONAL PROGRAM	1	24-28 Mar	Mwanza	1,322,000
SM 04	CORE MARKETING AND SALES SKILLS FOR BUSINESS PROFESSIONALS	1	21-25 Apr	Arusha	1,300,000
SM 05	MARKETING COMMUNICATIONS AND MEDIA PLANNING WORKSHOP	1	22-26 Sep	Arusha	1,300,000
SM 06	MARKET RESEARCH: FOUNDATIONS AND APPLICATIONS	1	27-31 Oct	Morogoro	1,322,000
SM 07	SOCIAL MEDIA MARKETING	1	24-28 Nov	Mwanza	1,322,000
SM 08	TOURISM DESTINATION MANAGEMENT	1	16-20 Jun	Arusha	1,300,000
SM 09	PROFESSIONAL BRAND MANAGER	1	24-28 Feb	Arusha	1,300,000
SM 10	DIGITAL MARKETING PROFESSIONAL (DMP)	1	24-28 Mar	Morogoro	1,322,000
SM 11	PROFESSIONAL SALES MANAGER	1	16-20 Jun	Mwanza	1,322,000
SM 12	REVENUE MANAGEMENT AND PRICING STRATEGY FUNDAMENTALS	1	22-26 Sep	Arusha	1,300,000
SM 08	DEVELOPING A SUCCESSFUL SALES CULTURE	1	27-31 Oct	Arusha	1,300,000
SM 09	THE STRATEGIC MARKETING PLAN	1	24-28 Nov	Morogoro	1,322,000
SM 10	CUSTOMER EXPERIENCE (CX) AND BRAND ACTIVATION PROFESSIONAL	1	01-05 Dec	Mwanza	1,322,000
SM 11	PRODUCT STRATEGY AND INNOVATION	1	24-28 Feb	Arusha	1,300,000
SM 12	BUSINESS DEVELOPMENT PROFESSIONAL	1	24-28 Mar	Arusha	1,300,000
SM 08	CORE MARKETING AND SALES SKILLS FOR BUSINESS PROFESSIONALS	2	14-25 Apr	Arusha	2,195,000
SM 09	CERTIFICATE IN SUSTAINABLE TOURISM DEVELOPMENT (CSTD)	2	15-26 Sep	Dar es Salaam	2,195,000
SM 10	E- MARKETING	2	16-27 Jun	Mwanza	2,195,000
SM 11	MARKETING IN AGRICULTURE, INTERNATIONAL TRADE AND COMMODITY-BASED EXPORT DIVERSIFICATION	2	17-28 Mar	Arusha	2,195,000
SM 12	THE STRATEGIC MARKETING PLAN	2	14-25 Apr	Arusha	2,195,000
SM 13	THE STRATEGIC SELLING AND MARKETING MANAGEMENT SKILLS	2	15-26 Sep	Dar es Salaam	2,195,000
SM 14	COMMODITY-BASED EXPORT DIVERSIFICATION AND COMPETITIVENESS STRATEGIES	2	20-31 Oct	Mwanza	2,195,000

CODE	PROGRAMME	DURATION (WEEKS)	DATES	LOCATION	FEES TZS
	<b>INVESTMENT AND ENTREPRENEURSHIP</b>				
	<b>PROGRAM TITLE</b>				
IE 01	FUNDAMENTALS OF ENTREPRENEURSHIP AND BUSINESS MANAGEMENT	1	24-28 Feb	Arusha	1,300,000
IE 02	GLOBAL VALUE CHAIN ANALYSIS, FINANCING AND DEVELOPMENT	1	24-28 Mar	Morogoro	1,322,000
IE 03	LEADERSHIP AND GOVERNANCE FOR MARKETING COOPERATIVE	1	21-25 Apr	Mwanza	1,322,000
IE 04	BUSINESS PRINCIPLES AND ENTERPRISE INNOVATIONS	1	22-26 Sep	Arusha	1,300,000
IE 05	FOUNDATIONS OF COOPERATIVE MANAGEMENT	1	27-31 Oct	Arusha	1,300,000
IE 06	BUSINESS SUCCESSION PLANNING – DEVELOPING AND MAINTAINING A SUCCESSION PLAN	1	24-28 Nov	Morogoro	1,322,000
IE 07	BUSINESS CONTINUITY MANAGEMENT: STANDARDS, PLANS AND SYSTEMS	1	24-28 Mar	Mwanza	1,322,000
IE 08	CRISIS MANAGEMENT PROFESSIONAL (CMP)	1	21-25 Apr	Arusha	1,300,000
IE 09	BUSINESS CONTINUITY MANAGEMENT	1	22-26 Sep	Arusha	1,300,000
IE 10	CERTIFIED BUSINESS DEVELOPMENT PROFESSIONAL	1	24-28 Nov	Morogoro	1,322,000
IE 11	CERTIFICATE IN EMERGENCY RESPONSE PLANNING: CRISIS MANAGEMENT FOR HAZARDOUS ENVIRONMENTS	1	24-28 Nov	Mwanza	1,322,000
IE 12	CERTIFICATE IN IT DISASTER RECOVERY PLANNING (CITDRP)	2	15-26 Sep	Arusha	2,195,000
IE 13	SME MANAGEMENT AND ENTREPRENEURSHIP	2	17-28 Feb	Dar es Salaam	2,195,000
IE 14	ENTREPRENEURSHIP COURSE FOR PRE-RETIRES	2	17-28 Mar	Mwanza	2,195,000
IE 15	ADVANCED ASSET MANAGEMENT	2	14-25 Apr	Arusha	2,195,000
IE 16	INVESTMENT ANALYSIS & PORTFOLIO MANAGEMENT	2	15-26 Sep	Arusha	2,195,000
IE 17	DEVELOPING AND MANAGING PUBLIC INVESTMENT PROGRAMMES	2	20-31 Oct	Dar es Salaam	2,195,000
IE 18	SMALL, MEDIUM AND MICRO ENTERPRISE/SMME	2	17-28 Nov	Mwanza	2,195,000
IE 19	INVESTMENT ANALYSIS AND PORTFOLIO MANAGEMENT	2	17-28 Feb	Arusha	2,195,000
IE 20	RETIREMENT PLANNING AND ENTREPRENEURSHIP SKILLS DEVELOPMENT	2	17-28 Mar	Arusha	2,195,000
IE 21	THE BALANCED SCORECARD BOOT CAMP	2	14-25 Apr	Dar es Salaam	2,195,000
IE 22	DUE DILIGENCE APPRAISAL AND MANAGEMENT OF POTENTIAL INVESTORS AND PARTNERS	2	15-26 Sep	Mwanza	2,195,000
IE 23	INVESTMENT ANALYSIS AND APPRAISAL IN INDUSTRIAL AND INFRASTRUCTURE PROJECTS	2	20-31 Oct	Arusha	2,195,000



CODE	PROGRAMME	DURATION (WEEKS)	DATES	LOCATION	FEES TZS
 <small>Training &amp; Consulting Africa</small>	<b>GOVERNANCE AND PUBLIC SECTOR</b>				
	<b>PROGRAM TITLE</b>				
GP 01	BOARD INDUCTION PROGRAM	1	24-28 Feb	Arusha	1,400,000
GP 02	BOARD AUDIT COMMITTEE TRAINING	1	24-28 Mar	Morogoro	1,400,000
GP 03	DIRECTORSHIP EXCELLENCE PROGRAMME	1	21-25 Apr	Mwanza	1,400,000
GP 04	THE CEO PERFORMANCE PROGRAM	1	22-26 Sep	Arusha	1,400,000
GP 05	FINANCIAL SKILLS FOR THE BOARD	1	27-31 Oct	Arusha	1,400,000
GP 06	CORPORATE GOVERNANCE AND BOARD COMPETENCE	1	24-28 Nov	Morogoro	1,400,000
GP 07	HIGH PERFORMANCE BOARDS PROGRAM	1	01-05 Dec	Mwanza	1,322,000
GP 08	ADVANCED COMPANY SECRETARY MASTER CLASS WORKSHOP	1	16-20 Jun	Arusha	1,322,000
GP 09	GLOBAL MANAGEMENT AND CORPORATE CULTURE	1	24-28 Mar	Arusha	1,322,000
GP 10	MASTER CLASS IN CORPORATE AFFAIRS AND GOVERNANCE	1	21-25 Apr	Morogoro	1,322,000
GP 11	AUDITING CORPORATE GOVERNANCE	1	22-26 Sep	Mwanza	1,322,000
GP 12	REGULATIONS AND CONTROL IN CORPORATE GOVERNANCE	1	27-31 Oct	Arusha	1,322,000
GP 13	CORPORATE GOVERNANCE FOR FINANCIAL INSTITUTIONS	1	24-28 Nov	Arusha	1,322,000
GP 14	WRITING EFFECTIVE POLICIES & PROCEDURES	1	01-05 Dec	Morogoro	1,322,000
GP 15	INTEGRITY, ETHICS AND ANTI- CORRUPTION	1	24-28 Feb	Mwanza	1,322,000
GP 16	RESULT BASED MANAGEMENT IN PUBLIC SECTOR	1	24-28 Mar	Arusha	1,322,000
GP 17	GOVERNANCE, ETHICS AND ANTI- CORRUPTION REFORMS	1	21-25 Apr	Arusha	1,322,000
GP 18	ADVANCED COMPANY SECRETARY MASTER CLASS WORKSHOP	1	22-26 Sep	Morogoro	1,322,000
GP 19	ADVANCED GOVERNANCE RISK AND COMPLIANCE (GRC)	1	27-31 Oct	Mwanza	1,322,000
GP 20	BASEL III, RISK ASSESSMENT AND STRESS TESTING	1	24-28 Nov	Arusha	1,322,000





GP 21	BEST PRACTICES IN PUBLIC SERVICE DELIVERY	1	24-28 Mar	Arusha	1,322,000
GP 22	CORPRATE GOVERNANCE AND BOARD COMPETENCY	1	21-25 Apr	Morogoro	1,322,000
GP 23	CORPORATE GOVERNANCE: PRINCIPLES, POLICIES AND BEST PRACTICES	1	01-05 Dec	Mwanza	1,322,000
GP 24	CORPORATE GOVERNANCE FOR FINANCIAL INSTITUTIONS	1	24-28 Feb	Arusha	1,322,000
GP 25	DATA GOVERNANCE, PROTECTION AND COMPLIANCE MANAGEMENT	1	24-28 Feb	Arusha	1,322,000
GP 26	IMPLEMENTING BALANCED SCORECARD IN PUBLIC INSTITUTIONS	1	16-20 Jun	Morogoro	1,322,000
GP 27	ANTI-CORRUPTION AND PROCUREMENT FRAUD IN PUBLIC SECTOR	1	21-25 Apr	Mwanza	1,322,000
GP 28	ANTI-BRIBERY AND ANTI-CORRUPTION COMPLIANCE COURSE	1	22-26 Sep	Arusha	1,322,000
GP 29	CASCADING THE BALANCED SCORECARD: PROCESS AND LESSONS LEARNT	1	27-31 Oct	Arusha	1,322,000
GP 30	BOARD SECRETARIAL PRACTICE MASTER CLASS COURSE	1	24-28 Nov	Morogoro	1,322,000
GP 31	REALIZING VISION AND MISSION:THE LEADERSHIP CHALLENGE	1	24-28 Mar	Mwanza	1,322,000
GP 32	RESULT ORIENTED LEADERSHIP	1	16-20 Jun	Arusha	1,322,000
GP 33	STRATEGIC LEADERSHIP AND GOVERNANCE	1	22-26 Sep	Arusha	1,322,000
GP 34	RESULT ORIENTED MANAGEMENT	1	27-31 Oct	Morogoro	1,322,000
GP 35	TRANSFORMATIVE LEADERSHIP FOR IMPLEMENTATION OF PUBLIC SECTOR REFORMS IN AFRICA	1	24-28 Nov	Mwanza	1,322,000
GP 36	ETHICAL LEADERSHIP	2	16-27 Jun	Arusha	2,195,000
GP 37	LEADERSHIP AND POLICY IMPLEMENTATION	2	17-28 Mar	Dar es Salaam	2,195,000
GP 38	LEADING CHANGE IN A TURBULENT ENVIRONMENT	2	14-25 Apr	Mwanza	2,195,000
GP 39	MANAGING INTERGENERATIONAL WORKFORCE	2	15-26 Sep	Arusha	2,195,000
GP 40	MODERN MANAGEMENT	2	20-31 Oct	Arusha	2,195,000
GP 41	PARLIAMENTARY PRACTICES AND PROCEDURES	2	17-28 Nov	Dar es Salaam	2,195,000
GP 42	LEADERSHIP, GOOD GOVERNANCE AND FINANCIAL MANAGEMENT IN THE PUBLIC SECTOR	2	17-28 Feb	Mwanza	2,195,000

GP 43	STRATEGIC NEGOTIATIONS	2	17-28 Mar	Arusha	2,195,000
GP 44	GOVERNMENT APPROACH FOR PERFORMANCE IMPROVEMENT IN PUBLIC SECTOR	2	17-28 Feb	Arusha	2,195,000
GP 45	POLICY RESEARCH METHODS	2	17-28 Mar	Dar es Salaam	2,195,000
GP 46	MANAGING PUBLIC SECTOR PERFORMANCE IN DEVELOPING COUNTRIES	2	14-25 Apr	Mwanza	2,195,000
GP 47	OPERATIONALIZING SERVICE DELIVERY GOALS IN THE PUBLIC SECTOR	2	15-26 Sep	Arusha	2,195,000
GP 48	DESIGN AND IMPLEMENTATION OF SERVICE DELIVERY SURVEYS	2	20-31 Oct	Arusha	2,195,000
GP 49	SYSTEMS DESIGN AND CREATIVE THINKING	2	17-28 Nov	Dar es Salaam	2,195,000
GP 50	TRANSFORMATION OF PUBLIC SECTOR DELIVERY: AN EVIDENCE BASED APPROACH	2	16-27 Jun	Mwanza	2,195,000
GP 51	FUNDAMENTALS OF DEVELOPMENT PLANNING	2	17-28 Mar	Arusha	2,195,000
GP 52	INSTITUTIONAL ASPECTS OF PUBLIC POLICY FORMULATION AND IMPLEMENTATION	2	17-28 Feb	Arusha	2,195,000
GP 53	POLICY MANAGEMENT, IMPLEMENTATION AND ANALYSIS IN THE PUBLIC SECTOR	2	17-28 Mar	Dar es Salaam	2,195,000
GP 54	BOARD OF DIRECTORS SECRETARY TRAINING	2	14-25 Apr	Mwanza	2,195,000
GP 55	PUBLIC SECTOR MANAGEMENT, GOVERNANCE & FISCAL SUSTAINABILITY TECHNIQUES	2	15-26 Sep	Arusha	2,195,000
GP 56	STRATEGIC MANAGEMENT	2	20-31 Oct	Arusha	2,195,000
GP 57	STRATEGIC POLICY PLANNING FOR PUBLIC SERVICE	2	17-28 Nov	Dar es Salaam	2,195,000
GP 58	STRATEGIC MANAGEMENT OF REGULATORY AND ENFORCEMENT AGENCIES	2	16-27 Jun	Mwanza	2,195,000
GP 59	STRATEGIC INTELLIGENCE AND EMOTIONAL QUOTIENT (IEQ)	2	14-25 Apr	Arusha	2,195,000
GP 60	STRATEGIC PERFORMANCE MANAGEMENT	2	15-26 Sep	Arusha	2,195,000
GP 61	STRATEGIC ORGANIZATIONAL CHANGE MANAGEMENT IN PUBLIC SECTOR	2	20-31 Oct	Dar es Salaam	2,195,000


GP 62	POLICY RESEARCH METHODS	2	17-28 Nov	Mwanza	2,195,000
GP 63	PUBLIC POLICY ANALYSIS, FORMULATION AND MANAGEMENT	2	17-28 Feb	Arusha	2,195,000
GP 64	PUBLIC POLICY DESIGNING AND MANAGEMENT	2	17-28 Mar	Arusha	2,195,000
GP 65	IMPLEMENTING BALANCED SCORECARD IN PUBLIC INSTITUTIONS	2	20-31 Oct	Dar es Salaam	2,195,000
GP 66	USING BALANCED SCORECARD (BSC) AS A PERFORMANCE MANAGEMENT SYSTEM (PMS)	2	17-28 Nov	Mwanza	2,195,000
GP 67	IMPLEMENTATION OF THE GLOBAL AGENDA 2030 : SUSTAINABLE DEVELOPMENT GOALS	2	17-28 Feb	Arusha	2,195,000
GP 68	MANAGEMENT, GOVERNANCE & FISCAL SUSTAINABILITY FOR THE PUBLIC SECTOR	2	17-28 Mar	Arusha	2,195,000
GP 69	BUSINESS RESEARCH METHODS AND DATA ANALYSIS	3	10-28 Mar	Arusha	3,900,000

LOCAL GOVERNMENT ADMINISTRATION				
PROGRAM TITLE				
FUNDAMENTALS OF LOCAL GOVERNMENT BUDGETING	1	16-20 Jun	Arusha	1,300,000
LOCAL GOVERNMENT COUNCILORS AND MIDDLE LEVEL STAFF COURSE	1	21-25 Jul	Morogoro	1,322,000
LOCAL GOVERNMENT LAW AND MUNICIPAL ADMINISTRATION	1	24-28 Feb	Mwanza	1,322,000
MASTERING LOCAL GOVERNMENT ADMINISTRATION	1	24-28 Mar	Arusha	1,300,000
STRATEGIC MANAGEMENT OF REGIONAL ADMINISTRATION AND LOCAL GOVERNMENT	2	17-28 Feb	Arusha	2,195,000
LEADERSHIP PROGRAMME FOR MAYORS	2	17-28 Mar	Dar es Salaam	2,195,000
COUNCILOR DEVELOPMENT PROGRAMME	2	14-25 Apr	Mwanza	2,195,000
FUND RAISING FOR DEVELOPMENT PROJECTS	2	15-26 Sep	Arusha	2,195,000
MUNICIPAL BOND RATING, ISSUANCE AND MANAGEMENT	2	20-31 Oct	Arusha	2,195,000
LOCAL GOVERNMENT LAW AND MUNICIPAL ADMINISTRATION COURSE	2	17-28 Nov	Dar es Salaam	2,195,000
EXECUTIVE LEADERSHIP MUNICIPAL DEVELOPMENT PROGRAMME	2	17-28 Feb	Mwanza	2,195,000
LEADERSHIP IN MUNICIPAL GOVERNANCE	2	17-28 Mar	Arusha	2,195,000


CODE	PROGRAMME	DURATION (WEEKS)	DATES	LOCATION	FEES TZS
 <small>Training &amp; Consulting Africa</small>	<b>INFRASTRUCTURE</b>				
	<b>PROGRAM TITLE</b>				
IS 01	RISK BASED STRATEGIES FOR INSPECTION & MAINTENANCE (RBI & RBM)	1	24-28 Feb	Arusha	1,400,000
IS 02	PROJECT AND INFRASTRUCTURE MANAGENENT AND FINANCING	1	24-28 Mar	Morogoro	1,400,000
IS 03	INSPECTION AND MAINTENANCE OF ROADWAYS	1	21-25 Apr	Mwanza	1,400,000
IS 04	ASSESSMENT, EVALUATION, AND REPAIR OF REINFORCED CONCRETE STRUCTURE	1	22-26 Sep	Arusha	1,400,000
IS 05	PERFORMANCE - BASED CONTRACTING (PBC) & AGREEMENT FRAMEWORK FOR ROADS	1	27-31 Oct	Arusha	1,400,000
IS 06	PERFORMANCE - BASED CONTRACTS: MANAGEMENT AND IMPLEMENTATION	1	24-28 Nov	Morogoro	1,400,000
IS 07	FIDIC CONTRACTS MANAGEMENT: PRACTICAL USE OF FIDIC CONTRACTS	1	24-28 Mar	Mwanza	1,400,000
IS 08	FIDIC CLAIMS: MANAGEMENT OF CLAIMS AND RESOLUTION OF DISPUTES	1	21-25 Apr	Arusha	1,400,000
IS 09	BUILDING SERVICES MAINTENANCE AND MANAGEMENT	1	22-26 Sep	Arusha	1,400,000
IS 10	CONSTRUCTION PROJECT MANAGEMENT	1	16-20 Jun	Morogoro	1,400,000
IS 11	PERFORMANCE BASED CONTRACTS FOR PRESERVATION OF ROAD ASSETS	2	17-28 Mar	Arusha	2,195,000
IS 12	CONSTRUCTION PROJECT MANAGEMENT FOR BANKING AND FINANCIAL INSTITUTION	2	17-28 Feb	Dar es Salaam	2,195,000
IS 13	ADVANCED CONSTRUCTION PROJECT MANAGEMENT FOR BANKING AND FINANCIAL INSTITUTION	2	17-28 Mar	Mwanza	2,195,000
IS 14	URBAN TRANSPORT PLANNING	2	14-25 Apr	Arusha	2,195,000
IS 15	CONDUCT OF INFRASTRUCTURE WORKS	2	15-26 Sep	Arusha	2,195,000
IS 16	ECONOMIC EVALUATION OF ROAD PROJECTS	2	20-31 Oct	Dar es Salaam	2,195,000
IS 17	ROAD SAFETY AUDIT	2	17-28 Nov	Mwanza	2,195,000
IS 18	ADVANCED CONSTRUCTION MANAGEMENT, SITE OPERATION AND SUPERVISING MULTIPLE PROJECTS	2	01-12 Dec	Arusha	2,195,000
IS 19	ROAD ASSET MANAGEMENT	2	20-31 Oct	Arusha	2,195,000
IS 20	GOVERNANCE OF ROAD SAFETY	3	03- 21 Mar	Arusha	3,900,000
IS 21	ADVANCED CONSTRUCTION MANAGEMENT	3	01-19 Sep	Dar es Salaam	3,900,000
IS 22	PREPAARATION OF ROADS,RAILWAYS,PORTS AND ENERGY INFRASTRUCTURE MASTER PLANS FOR 21 <sup>ST</sup> CENTURY AND BEYOND	4	06- 31 Oct	Arusha	5,200,000

CODE	PROGRAMME	DURATION (WEEKS)			FEES TZS
	<b>ENGINEERING &amp; INSTRUMENTATION</b>				
	<b>PROGRAM TITLE</b>				
EI 01	ENHANCING PERFORMANCE THROUGH NODAL ANALYSIS	1	24-28 Feb	Arusha	1,400,000
EI 02	RISK BASED STRATEGIES FOR INSPECTION & MAINTENANCE (RBI & RBM)	1	24-28 Mar	Morogoro	1,400,000
EI 03	MAINTENANCE CONTRACTING & OUTSOURCING	1	21-25 Apr	Mwanza	1,400,000
EI 04	GENERATOR EXCITATION SYSTEMS DESIGN, COMMISSIONING, OPERATION AND MAINTENANCE	1	22-26 Sep	Arusha	1,400,000
EI 05	PUMPS AND COMPRESSORS: OPERATION, MAINTENANCE AND TROUBLESHOOTING	1	27-31 Oct	Arusha	1,400,000
EI 06	ELECTRICAL DISTRIBUTION EQUIPMENT OPERATION & MAINTENANCE	1	24-28 Nov	Morogoro	1,400,000
EI 07	IMPLEMENTING EFFECTIVE PREVENTIVE & PREDICTIVE MAINTENANCE PROGRAMMES	1	16-20 Jun	Mwanza	1,400,000
EI 08	TAMCO HIGH VOLTAGE SWITCHGEARS	1	24-28 Mar	Arusha	1,400,000
EI 09	MAINTENANCE PLANNING, SCHEDULING AND CONTROL	1	21-25 Apr	Arusha	1,400,000
EI 10	PROCESS CONTROL: INSTRUMENTATION, TROUBLESHOOTING AND PROBLEM SOLVING	1	22-26 Sep	Morogoro	1,400,000
EI 11	BUILD – OPERATE AND TRANSFER (BOT) INFRASTRUCTURE PROJECTS	1	27-31 Oct	Mwanza	1,400,000
EI 12	TRANSPORT INFRASTRUCTURE PERFORMANCE AND MAINTENANCE	1	24-28 Nov	Arusha	1,400,000
EI 13	MAINTENANCE AND RELIABILITY MASTER CLASS	1	24-28 Feb	Arusha	1,400,000
EI 14	APPLIED ASSET MANAGEMENT AND ISO 55000	1	24-28 Mar	Morogoro	1,400,000
EI 15	ADVANCED MAINTENANCE MANAGEMENT	1	21-25 Apr	Mwanza	1,400,000
EI 16	FACILITY PLANNING AND MANAGEMENT	1	22-26 Sep	Arusha	1,400,000
EI 17	COST EFFECTIVE MAINTENANCE	1	16-20 Jun	Arusha	1,400,000
EI 18	MASTERING MAINTENANCE AUDITS	2	24-28 Nov	Arusha	2,195,000
EI 19	CERTIFICATE IN PREVENTIVE AND PREDICTIVE MAINTENANCE (CPPM)	2	14-25 Apr	Dar es Salaam	2,195,000
EI 20	CERTIFICATE IN ASSET MANAGEMENT	2	20-31 Oct	Mwanza	2,195,000
EI 21	BEST PRACTICE IN MANAGING CONSTRUCTION PROJECTS AND RISKS	2	17-28 Feb	Arusha	2,195,000
EI 22	PREPARING MASTER PLANS: ROADS, RAILWAYS, PORTS AND ENERGY INFRASTRUCTURES	2	17-28 Mar	Arusha	2,195,000


EI 23	ELECTRICAL INSTALLATIONS, HIGH VOLTAGE SWITCHING SAFETY, OPERATIONS AND MAINTENANCE	2	14-25 Apr	Dar es Salaam	2,195,000
EI 24	ECONOMIC AND TECHNICAL EVALUATION OF ENGINEERING AND MAINTENANCE PROJECTS	2	15-26 Sep	Mwanza	2,195,000
EI 25	ADVANCED PUBLIC ROADS MAINTENANCE MANAGEMENT AND APPLICATION OF HDM4 MODEL	2	20-31 Oct	Arusha	2,195,000

CODE	PROGRAMME	DURATION (WEEKS)	DATES	LOCATION	FEES TZS
	<b>WASH: WATER, SANITATION, AND HYGIENE</b>				
	<b>PROGRAM TITLE</b>				
<b>WS 01</b>	INTRODUCTION TO WATER, SANITATION AND HYGIENE (WASH)	1	16-20 Jun	Arusha	1,300,000
<b>WS 02</b>	NON-REVENUE WATER MANAGEMENT FOR URBAN WATER & SEWERAGE AUTHORITIES & UTILITIES	1	21-25 Jul	Morogoro	1,322,000
<b>WS 03</b>	MUNICIPAL EFFLUENT RECYCLING AND WATER QUALITY STANDARDS	1	24-28 Feb	Mwanza	1,322,000
<b>WS 04</b>	PROJECT MANAGEMENT FOR SANITATION	1	24-28 Mar	Arusha	1,300,000
<b>WS 05</b>	MULTILEVEL WATER GOVERNANCE	2	17-28 Feb	Arusha	2,195,000
<b>WS 06</b>	GEOMATICS FOR INTEGRATED WATER RESOURCES MANAGEMENT (IWRM)	2	17-28 Mar	Dar es Salaam	2,195,000
<b>WS 07</b>	MANAGEMENT OF WATER AND SANITATION FACILITIES (DRINKING WATER, RAINWATER AND WASTEWATER)	2	14-25 Apr	Mwanza	2,195,000
<b>WS 08</b>	HYGIENE PROMOTION: PLANNING AND MANAGEMENT FOR BEHAVIORAL CHANGE	2	15-26 Sep	Arusha	2,195,000
<b>WS 09</b>	ROAD HYDRAULICS	2	20-31 Oct	Arusha	2,195,000
<b>WS 10</b>	PROMOTING INTEGRITY IN THE WATER SECTOR	2	17-28 Nov	Dar es Salaam	2,195,000
<b>WS 11</b>	DESIGN AND DIMENSIONING AND MODELING OF SANITATION WORKS	2	16-27 Jun	Mwanza	2,195,000
<b>WS 12</b>	IMPLEMENTATION OF INFECTION PREVENTION AND CONTROL PROGRAMS IN THE WASH SECTOR	2	17-28 Mar	Arusha	2,195,000
<b>WS 12</b>	PARTICIPATORY PLANNING, MONITORING AND EVALUATION OF DRINKING WATER SUPPLY AND SANITATION PROGRAMS	3	13-31 Oct	Arusha	3,900,000



CODE	PROGRAMME	DURATION (WEEKS)	DATES	LOCATION	FEES TZS
	<b>SUSTAINABLE DEVELOPMENT</b>				
<small>Training &amp; Consulting Africa</small>	<b>PROGRAM TITLE</b>				
<b>SD 01</b>	SUSTAINABLE DEVELOPMENT GOALS	1	27-31 Jan	Arusha	1,300,000
<b>SD 02</b>	SUSTAINABLE CITIES AND COMMUNITIES	1	21-25 Jul	Morogoro	1,322,000
<b>SD 03</b>	ENVIRONMENTAL CHANGE AND SUSTAINABILITY	1	24-28 Feb	Mwanza	1,322,000
<b>SD 04</b>	NATURAL RESOURCES FOR SUSTAINABLE DEVELOPMENT	1	24-28 Mar	Arusha	1,300,000
<b>SD 05</b>	QHSE SYSTEM (QUALITY / HYGIENE / SAFETY / ENVIRONMENT)	2	17-28 Feb	Arusha	2,195,000
<b>SD 06</b>	MASTERING THE GEOGRAPHIC INFORMATION SYSTEM (GIS)	2	17-28 Mar	Dar es Salaam	2,195,000
<b>SD 07</b>	ESTABLISHMENT OF AN ENVIRONMENTAL MANAGEMENT SYSTEM AND STANDARD 14 001	2	14-25 Apr	Mwanza	2,195,000
<b>SD 08</b>	IMPLEMENTATION OF THE OCCUPATIONAL HEALTH AND SAFETY SYSTEM	2	15-26 Sep	Arusha	2,195,000
<b>SD 09</b>	WORLD BANK ENVIRONMENTAL AND SOCIAL SAFEGUARD POLICIES	3	03- 21 Mar	Arusha	3,900,000
<b>SD 10</b>	ENVIRONMENTAL AND SOCIAL IMPACT ASSESSMENTS AND MONITORING OF ESMP	3	01-19 Sep	Dar es Salaam	3,900,000
<b>SD 11</b>	CORPORATE SOCIAL RESPONSIBILITY AND STANDARD ISO 26000	3	03- 21 Mar	Mwanza	3,900,000

CODE	PROGRAMME	DURATION (WEEKS)	DATES	LOCATION	FEES TZS
 Training & Consulting Africa	<b>GENDER DEVELOPMENT AND MANAGEMENT</b>				
	<b>PROGRAM TITLE</b>				
	<b>GD 01</b> FEMALE LEADERSHIP DEVELOPMENT SKILLS	1	16-20 Jun	Arusha	1,300,000
	<b>GD 02</b> STRATEGIC COMMUNICATION SKILLS FOR WOMEN LEADERS	1	22-26 Sep	Morogoro	1,322,000
	<b>GD 03</b> MULTI – SECTORIAL APPROACHES FOR MANAGEMENT OF SEXUAL AND GENDER –BASED VIOLENCE (SGBV)	1	21-25 Jul	Mwanza	1,322,000
	<b>GD 04</b> GENDER RESPONSIVE DEVELOPMENT PLANNING AND BUDGETING	1	01-05 Dec	Arusha	1,300,000
	<b>GD 05</b> GENDER AUDIT	2	17-28 Feb	Arusha	2,195,000
	<b>GD 06</b> GENDER MAINSTREAMING IN STEM EDUCATION	2	17-28 Mar	Dar es Salaam	2,195,000
	<b>GD 07</b> GENDER EQUALITY AND DIVERSITY IN MANAGEMENT	2	14-25 Apr	Mwanza	2,195,000
	<b>GD 08</b> WOMEN EMPOWERMENT AND GENDER EQUALITY IN THE IMPLEMENTATION OF NATIONAL DEVELOPMENT GOALS	2	15-26 Sep	Arusha	2,195,000
	<b>GD 09</b> GENDER SENSITIVITY IN ECONOMIC EMPOWERMENT AND SUSTAINABLE DEVELOPMENT	2	20-31 Oct	Arusha	2,195,000
	<b>GD 10</b> GENDER RESPONSIVE BUDGETING	2	16-27 Jun	Dar es Salaam	2,195,000


CODE	PROGRAMME	DURATION (WEEKS)	DATES	LOCATION	FEES TZS
 <small>Training &amp; Consulting Africa</small>	<b>CLIMATE CHANGE</b>				
	<b>PROGRAM TITLE</b>				
CC 01	CLIMATE CHANGE ADAPTATION IN A CHANGING ENVIRONMENT	1	27-31 Jan	Arusha	1,300,000
CC 02	URBAN RESILIENCE AND LIVEABILITY	1	21-25 Jul	Morogoro	1,322,000
CC 03	BUILDING CLIMATE RESILIENCE THROUGH ECOSYSTEM-BASED ADAPTATION PLANNING	1	24-28 Feb	Mwanza	1,322,000
CC 04	INDICATORS FOR AN INCLUSIVE GREEN ECONOMY: INTRODUCTORY COURSE	1	24-28 Mar	Arusha	1,300,000
CC 05	INTEGRATING CLIMATE CHANGE INTO EDUCATION PROGRAMS	2	17-28 Feb	Arusha	2,195,000
CC 06	RESILIENCE ANALYSIS TOOLS AND SENSITIVE LOCAL PLANNING IN CLIMATE CHANGE	2	17-28 Mar	Dar es Salaam	2,195,000
CC 07	CHALLENGES, TOOLS AND METHODS OF INTERNATIONAL NEGOTIATIONS ON CLIMATE CHANGE	2	14-25 Apr	Mwanza	2,195,000
CC 08	MAINSTREAMING CLIMATE CHANGE ADAPTATION IN URBAN AREAS	2	15-26 Sep	Arusha	2,195,000
CC 09	FINANCING TOOLS AGAINST CLIMATE CHANGE	2	20-31 Oct	Arusha	2,195,000
CC 10	ADAPTATION TO CLIMATE CHANGE IN THE HEALTH SECTOR	2	17-28 Nov	Dar es Salaam	2,195,000
CC 11	ASSESSING AND PREVENTING ENVIRONMENTAL RISK IN URBAN AREA	2	17-28 Feb	Mwanza	2,195,000
CC 12	URBAN GOVERNANCE: RESILIENT & SMART CITIES	2	17-28 Mar	Arusha	2,195,000
CC 13	CLIMATE CHANGE AND RISK MANAGEMENT	2	14-25 Apr	Arusha	2,195,000
CC 14	INTEGRATING CLIMATE CHANGE INTO NATIONAL DEVELOPMENT PLANNING AND BUDGETING	3	03- 21 Mar	Arusha	3,900,000
CC 15	IMPLEMENTATION OF A NATIONAL ADAPTATION PLAN TO CLIMATE CHANGE	3	01-19 Sep	Dar es Salaam	3,900,000
CC 16	CLIMATE-SMART AGRICULTURE: ADAPTATION AND MITIGATION PRACTICES	3	03- 21 Mar	Mwanza	3,900,000
CC 17	ADVANCED URBAN AND RURAL RESILIENCE AND LIVEABILITY	4	03-28 Mar	Arusha	5,200,000

CODE	PROGRAMME	DURATION (WEEKS)	DATES	LOCATION	FEES TZS
	<b>METEOROLOGY</b>				
	<b>PROGRAM TITLE</b>				
<b>MT 01</b>	WEATHER AND CLIMATE SCIENCE	1	27-31 Jan	Arusha	1,400,000
<b>MT 02</b>	PRINCIPLES OF METEOROLOGY: AIR MASS, WEATHER SYSTEMS AND WEATHER FORECASTS	1	21-25 Jul	Morogoro	1,400,000
<b>MT 03</b>	METEOROLOGY AND CLIMATOLOGY	2	17-28 Feb	Arusha	2,195,000
<b>MT 04</b>	CLIMATE CHANGE AND RESILIENCE IN FOOD SYSTEMS	2	17-28 Mar	Dar es Salaam	2,195,000
CODE	PROGRAMME	DURATION (WEEKS)	DATES	LOCATION	FEES TZS
	<b>LEGAL METROLOGY</b>				
	<b>PROGRAM TITLE</b>				
<b>LT 01</b>	MULTIPHASE FLOW METERING	1	27-31 Jan	Arusha	1,400,000
<b>LT 02</b>	TRAIN-THE-TRAINER COURSE ON VERIFICATION AND IN-SERVICE INSPECTION OF WEIGHING INSTRUMENTS	1	16-20 Jun	Morogoro	1,400,000
<b>LT 03</b>	TRAIN-THE-TRAINER COURSE ON VERIFICATION OF BULK FLOW – METERING SYSTEMS USING A MASTER METER	1	01-05 Dec	Mwanza	1,400,000
<b>LT 04</b>	WEIGHTS AND MEASURES SERVICES COURSE	2	17-28 Feb	Arusha	2,195,000
<b>LT 05</b>	ADVANCED MULTIPHASE FLOW METERING SYSTEMS(MFM) FOR OIL AND GAS	2	17-28 Mar	Dar es Salaam	2,195,000
<b>LT 06</b>	OIL, WATER AND GAS FLOW MEASUREMENT & CONTROL TECHNIQUES & STANDARDS	2	14-25 Apr	Mwanza	2,195,000
<b>LT 07</b>	INSTRUMENTATION AND CONTROL & DATA ACQUISITION SYSTEM IN FLUID FLOW IN PROCESS AND PETROLEUM ENGINEERING	2	15-26 Sep	Arusha	2,195,000

CODE	PROGRAMME	DURATION (WEEKS)	DATES	LOCATION	FEES TZS
 <small>Training &amp; Consulting Africa</small>	<b>SECRETARIAL &amp; ADMINISTRATION</b>				
	<b>PROGRAM TITLE</b>				
SA 01	OFFICE ADMINISTRATION AND CUSTOMER CARE	1	24-28 Feb	Arusha	1,300,000
SA 02	PROFESSIONAL REPORT WRITING SKILLS & COMPILATION OF REPORTS	1	24-28 Mar	Morogoro	1,322,000
SA 03	EXECUTIVE ASSISTANTS PROGRAM	1	21-25 Apr	Mwanza	1,322,000
SA 04	MODERN ADMINISTRATIVE STAFF SUPPORT SKILLS	1	22-26 Sep	Arusha	1,300,000
SA 05	ADMINISTRATION AND OFFICE MANAGEMENT: BEST PRACTICES AND TECHNOLOGIES	1	27-31 Oct	Arusha	1,300,000
SA 06	PERSONAL SECRETARY MASTER CLASS COURSE	1	24-28 Nov	Morogoro	1,322,000
SA 07	BASIC REGISTRY, ARCHIVES AND RECORDS MANAGEMENT	1	21-25 Apr	Mwanza	1,322,000
SA 08	CERTIFICATE OF EXECUTIVE ASSISTANT/PA MASTER	1	16-20 Jun	Arusha	1,300,000
SA 09	CERTIFICATE IN DOCUMENT CONTROL AND RECORDS MANAGEMENT (CDCRM)	1	22-26 Sep	Arusha	1,300,000
SA 10	THE EFFICIENT AND HIGHLY PRODUCTIVE ADMINISTRATOR	1	27-31 Oct	Morogoro	1,322,000
SA 11	ADMINISTRATIVE EXCELLENCE FOR SECRETARIES AND ADMINISTRATORS	2	15-26 Sep	Arusha	2,195,000
SA 12	STRATEGIC THINKING AND ANALYTICAL SKILLS FOR EXECUTIVE ASSISTANTS	2	17-28 Feb	Dar es Salaam	2,195,000
SA 13	BEST PRACTICES IN ADMINISTRATION AND OFFICE MANAGEMENT	2	17-28 Mar	Mwanza	2,195,000
SA 14	EFFICIENT ADMINISTRATION AND ORGANIZATIONAL SKILLS	2	14-25 Apr	Arusha	2,195,000
SA 15	ESSENTIAL OFFICE MANAGEMENT SKILLS FOR PERSONAL ASSISTANTS AND EXECUTIVE SECRETARIES	2	15-26 Sep	Arusha	2,195,000
SA 16	PROFESSIONAL SKILLS DEVELOPMENT FOR EXECUTIVE SECRETARIES AND ADMINISTRATIVE /PERSONAL ASSISTANTS	2	20-31 Oct	Dar es Salaam	2,195,000
SA 17	TECHNICAL SUPPORT AND DESK HELP SKILLS FOR EXECUTIVE SECRETARIES AND ADMINISTRATIVE ASSISTANTS	2	17-28 Nov	Mwanza	2,195,000
SA 18	SKILLS ENHANCEMENT PROGRAM FOR RECEPTIONISTS AND FRONT OFFICE STAFFS	2	16-27 Jun	Arusha	2,195,000
SA 19	STRATEGIC SKILLS FOR ADMINISTRATIVE PROFESSIONALS	2	17-28 Mar	Arusha	2,195,000
SA 20	PRACTICAL PROJECT MANAGEMENT SKILLS FOR ADMINISTRATIVE AND PERSONAL ASSISTANTS	2	14-25 Apr	Dar es Salaam	2,195,000
SA 21	SUPERVISORY AND HUMAN RESOURCE SKILLS FOR ADMINISTRATORS AND	2	15-26 Sep	Mwanza	2,195,000

	PERSONAL ASSISTANTS				
SA 22	WORKPLACE SAFETY, HYGIENE AND MAINTENANCE SKILLS FOR OFFICE ASSISTANTS	2	20-31 Oct	Arusha	2,195,000
SA 23	WORKPLACE ETHICS AND CODE OF CONDUCT FOR OFFICE ASSISTANTS	2	17-28 Nov	Arusha	2,195,000
SA 24	ESSENTIAL LEADERSHIP SKILLS FOR EXECUTIVE SECRETARIES AND ADMINISTRATIVE ASSISTANTS	2	17-28 Feb	Dar es Salaam	2,195,000
SA 25	ADVANCED EXECUTIVE OFFICE ADMINISTRATION AND PLANNING SKILLS	2	17-28 Mar	Mwanza	2,195,000
SA 26	ADVANCED COMPUTER APPLICATIONS AND BUSINESS ACUMEN FOR PERSONAL ASSISTANTS	2	14-25 Apr	Arusha	2,195,000
SA 27	DEVELOPING CORE SKILLS FOR SECRETARIES	2	15-26 Sep	Arusha	2,195,000
SA 28	OFFICE AND IT TOOLS FOR SECRETARIES AND PERSONAL ASSISTANTS	2	20-31 Oct	Dar es Salaam	2,195,000
SA 29	TIME, SCHEDULING AND PRIORITY MANAGEMENT	2	17-28 Nov	Mwanza	2,195,000
SA 30	HUMAN RESOURCE BASICS FOR PERSONAL ASSISTANTS AND SECRETARIES	2	01-12 Dec	Arusha	2,195,000
SA 31	THE OFFICE PROFESSIONAL & RECORDS MANAGEMENT MASTER CLASS	2	16-27 Jun	Arusha	2,195,000
SA 32	EXECUTIVE ASSISTANT AND PERSONAL ASSISTANT (PA) TRAINING	2	17-28 Mar	Dar es Salaam	2,195,000

CODE	PROGRAMME	DURATION (WEEKS)	DATES	LOCATION	FEEs TZS
	<b>TRADE UNION TRAINING</b>				
	<b>PROGRAM TITLE</b>				
<b>TU 01</b>	TRADE UNIONISM FOR SOCIAL JUSTICE:INTRODUCTION	1	27-31 Jan	Arusha	1,300,000
<b>TU 02</b>	INDUSTRIAL RELATIONS (IR), EMPLOYEE RELATIONS (ER) & TRADE UNION HARMONY	1	21-25 Jul	Morogoro	1,322,000
<b>TU 03</b>	TRAINING FOR UNIONS AND LABOR PROFESSIONALS	1	24-28 Feb	Mwanza	1,322,000
<b>TU 04</b>	LABOUR MANAGEMENT RELATIONS: STRATEGIES IN TIMES OF ECONOMIC RECESSION	1	24-28 Mar	Arusha	1,300,000
<b>TU 05</b>	RETURNING TO OUR FOUNDING PRINCIPLES:THE CHALLENGES FACING THE LABOUR UNION MOVEMENTS	1	21-25 Apr	Arusha	1,300,000
<b>TU 06</b>	FIGHTING POVERTY AT WORK	2	17-28 Feb	Arusha	2,195,000
<b>TU 07</b>	THE PRACTICE OF LABOR LAW MASTERCLASS	2	17-28 Mar	Dar es Salaam	2,195,000
<b>TU 08</b>	OCCUPATIONAL SAFETY AND HEALTH/OSHA	2	14-25 Apr	Mwanza	2,195,000
<b>TU 09</b>	TRADE UNION LAWS MASTERCLASS	2	15-26 Sep	Arusha	2,195,000
<b>TU 10</b>	WORKPLACE GENDER AND DISABILITY EQUALITY	2	20-31 Oct	Arusha	2,195,000
<b>TU 11</b>	NEGOTIATION SKILLS, HUMAN RESOURCES MANAGEMENT AND UNION COMMUNICATION WITH THE MEDIA	2	17-28 Nov	Dar es Salaam	2,195,000
<b>TU 12</b>	NEWS AND INNOVATIONS IN PREVENTION AND SAFETY AT WORK	2	17-28 Feb	Mwanza	2,195,000

CODE	PROGRAMME	DURATION (WEEKS)	DATES	LOCATION	FEES TZS
	<b>HUMAN RESOURCES MANAGEMENT &amp; ORGANIZATIONS</b>				
	<b>PROGRAM TITLE</b>				
HR 01	STRATEGIC HR PLANNING	1	16-20 Jun	Arusha	1,300,000
HR 02	TRAINING MANAGER PROGRAM	1	21-25 Jul	Morogoro	1,322,000
HR 03	PREPARING AND DEVELOPING TRAINING SPECIALISTS AND COORDINATORS	1	24-28 Feb	Mwanza	1,322,000
HR 04	HUMAN RESOURCE CAPITAL PLANNING	1	24-28 Mar	Arusha	1,300,000
HR 05	DEVELOPING AN EFFECTIVE HR BALANCED SCORECARD	1	21-25 Apr	Arusha	1,300,000
HR 08	HR METRICS AND ANALYTICS	1	22-26 Sep	Morogoro	1,322,000
HR 09	DIGITALIZATION IN HUMAN RESOURCES FUNCTION	1	27-31 Oct	Mwanza	1,322,000
HR 10	MANAGING DIVERSITY & EQUALITY IN THE WORK PLACE	1	24-28 Nov	Arusha	1,300,000
HR 11	EFFECTIVE STRATEGIES AND TOOLS FOR WORKING REMOTELY DURING A PANDEMIC	1	01-05 Dec	Arusha	1,300,000
HR 12	CONFLICT MANAGEMENT	1	16-20 Jun	Morogoro	1,322,000
HR 13	CAREER DEVELOPMENT AND SUCCESSION PLANNING	1	24-28 Mar	Mwanza	1,322,000
HR 14	NEGOTIATION AND CONFLICT MANAGEMENT IN ORGANIZATIONS	1	21-25 Apr	Arusha	1,300,000
HR 15	INDUSTRIAL RELATIONS (IR), EMPLOYEE RELATIONS (ER) AND TRADE UNION HARMONY	1	22-26 Sep	Arusha	1,300,000
HR 16	ARBITRATION AND DISPUTE SETTLEMENT	1	27-31 Oct	Morogoro	1,322,000
HR 17	EFFECTIVE INDUSTRIAL RELATIONS AND COLLECTIVE BARGAINING AGREEMENTS	1	24-28 Nov	Mwanza	1,322,000
HR 18	MANAGING MULTIPLE TASKS, PRIORITIES AND DEADLINES	1	01-05 Dec	Arusha	1,300,000
HR 19	MANPOWER AUDIT FOR EFFICIENT PLANNING	1	24-28 Feb	Arusha	1,300,000
HR 20	MANAGING STRESS & WORK-LIFE BALANCE	1	24-28 Mar	Morogoro	1,322,000
HR 21	CONSULTING SKILLS FOR RETIRING SENIOR OFFICERS	1	21-25 Apr	Mwanza	1,322,000
HR 22	E-HUMAN RESOURCE MANAGEMENT	1	22-26 Sep	Arusha	1,300,000
HR 25	HRM AND ADMINISTRATION MASTER CLASS	1	16-20 Jun	Arusha	1,300,000
HR 26	AUDITING HR PROCESSES TRAINING	1	24-28 Nov	Morogoro	1,322,000
HR 27	EMPLOYMENT AND LABOUR RELATIONS	1	01-05 Dec	Mwanza	1,322,000
HR 28	RETIREMENT PLANNING FOR EXECUTIVES	1	24-28 Feb	Arusha	1,300,000
HR 29	TRAINING NEEDS ASSESSMENT (TNA) AND EVALUATION OF TRAINING	1	24-28 Mar	Arusha	1,300,000





HR 30	TRAINING EVALUATION: BENEFITS & PROCESS	1	21-25 Apr	Morogoro	1,322,000
HR 31	MEASURING ROI AND EVALUATING TRAINING EFFECTIVENESS	1	22-26 Sep	Mwanza	1,322,000
HR 32	PERFORMANCE MEASUREMENT, CONTINUOUS IMPROVEMENT AND BENCHMARKING.	1	16-20 Jun	Arusha	1,300,000
HR 33	PERFORMANCE MANAGEMENT USING BALANCED SCORECARD	1	24-28 Mar	Arusha	1,300,000
HR 34	HUMAN RESOURCES KPIS: BENCHMARKING HR PERFORMANCE	1	21-25 Apr	Morogoro	1,322,000
HR 35	PERFORMANCE MANAGEMENT: SETTING OBJECTIVES AND KPIS	1	22-26 Sep	Mwanza	1,322,000
HR 36	MANAGING PERFORMANCE, DISCIPLINE AND DISMISSAL	1	27-31 Oct	Arusha	1,300,000
HR 37	TRAINING OF TRAINERS (TOT) COURSE	1	24-28 Nov	Arusha	1,300,000
HR 38	CERTIFICATE IN COMPETENCY DEVELOPMENT AND IMPLEMENTATION	1	21-25 Jul	Morogoro	1,322,000
HR 39	CERTIFICATE IN HUMAN CAPITAL PLANNING	1	16-20 Jun	Mwanza	1,322,000
HR 40	CERTIFIED TRAINING AND DEVELOPMENT PROFESSIONAL	1	24-28 Mar	Arusha	1,300,000
HR 41	CERTIFICATE IN HR AUDITING	1	22-26 Sep	Arusha	1,300,000
HR 42	PROFESSIONAL SKILLS FOR HUMAN RESOURCES MANAGEMENT	1	01-05 Dec	Morogoro	1,322,000
HR 43	STRATEGIC RECRUITMENT, INTERVIEWING AND SELECTION	1	24-28 Feb	Mwanza	1,322,000
HR 44	TRAINING ROI: PRACTICAL APPLICATIONS	1	24-28 Mar	Arusha	1,300,000
HR 45	HUMAN RESOURCES PROFESSIONAL: FROM TRADITIONAL HR ROLE TO BUSINESS PARTNER	1	21-25 Apr	Arusha	1,300,000
HR 47	TALENT MANAGEMENT PROFESSIONAL	1	22-26 Sep	Morogoro	1,322,000
HR 48	TRAINING AND DEVELOPMENT PROFESSIONAL	1	27-31 Oct	Mwanza	1,322,000
HR 49	EQUITY, DIVERSITY, AND INCLUSION: FROM CONCEPT TO APPLICATION	1	24-28 Nov	Arusha	1,300,000
HR 50	THE HR PROFESSIONAL ADMINISTRATOR	1	16-20 Jun	Arusha	1,300,000
HR 51	LEADERSHIP EFFECTIVENESS AND HIGH PERFORMING ORGANIZATIONS	2	24-28 Feb	Arusha	2,195,000
HR 52	STRATEGIC RECRUITMENT AND SELECTION	2	17-28 Mar	Dar es Salaam	2,195,000
HR 53	MANAGING THE TRAINING AND DEVELOPMENT FUNCTION	2	14-25 Apr	Mwanza	2,195,000
HR 54	HUMAN RESOURCES KPIS: BENCHMARKING HR PERFORMANCE	2	15-26 Sep	Arusha	2,195,000
HR 55	ADVANCED HUMAN RESOURCE MANAGEMENT AND DEVELOPMENT	2	20-31 Oct	Arusha	2,195,000
HR 56	COMPENSATION AND BENEFITS MANAGEMENT	2	17-28 Nov	Dar es Salaam	2,195,000
HR 57	WORKFORCE PLANNING AND BUDGETING	2	17-28 Feb	Mwanza	2,195,000
HR 58	TOTAL REWARDS AND HUMAN CAPITAL ANALYTICS (ACHRM)	2	17-28 Mar	Arusha	2,195,000
HR 59	PRE-RETIREMENT PLANNING AND PERSONAL FINANCE MANAGEMENT SKILLS	2	17-28 Feb	Arusha	2,195,000
HR 60	PRE- RETIREMENT AND PENSION PLANNING	2	17-28 Mar	Dar es Salaam	2,195,000
HR 61	MANAGING TRAINING AND RETURN ON INVESTMENT (ROI)	2	14-25 Apr	Mwanza	2,195,000
HR 62	HUMAN RESOURCE METRICS AND PERFORMANCE ANALYTICS	2	15-26 Sep	Arusha	2,195,000

HR 63	PERFORMANCE MANAGEMENT,EMPLOYEE ENGAGEMENT AND MOTIVATION	2	20-31 Oct	Arusha	2,195,000
HR 64	DEVELOPING, NEGOTIATING AND IMPLEMENTING BILATERAL LABOUR MIGRATION AGREEMENTS	2	17-28 Nov	Dar es Salaam	2,195,000
HR 65	TRAIN THE TRAINER: TRAINING AND COACHING MASTER CLASS	2	16-27 Jun	Mwanza	2,195,000
HR 66	MANPOWER PLANNING, RESOURCING AND RETENTION	2	17-28 Mar	Arusha	2,195,000
HR 67	WORK PLACE CONFLICT RESOLUTION AND NEGOTIATION SKILLS	2	14-25 Apr	Arusha	2,195,000
HR 68	MODERN HUMAN RESOURCE MANAGEMENT AND TALENT ACQUIZATION	2	15-26 Sep	Dar es Salaam	2,195,000
HR 69	PRE-RETIREMENT PLANNING AND PERSONAL FINANCE MANAGEMENT SKILLS	2	20-31 Oct	Mwanza	2,195,000
HR 70	PRE- RETIREMENT AND PENSION PLANNING	2	17-28 Nov	Arusha	2,195,000
HR 71	MANAGING TRAINING AND RETURN ON INVESTMENT (ROI)	2	17-28 Feb	Arusha	2,195,000
HR 72	KNOWLEDGE TRANSFER IN STRATEGIC HUMAN RESOURCE MANAGEMENT	2	17-28 Mar	Dar es Salaam	2,195,000
HR 73	<i>COMMUNICATION AND PERSONAL DEVELOPMENT</i>	2	14-25 Apr	Mwanza	2,195,000
HR 74	ORGANIZATION ANALYSIS AND DEVELOPMENT	2	15-26 Sep	Arusha	2,195,000
HR 75	<i>LEADERSHIP AND PROJECT MANAGEMENT</i>	2	20-31 Oct	Arusha	2,195,000
HR 76	DYNAM I C FUNCTIONS OF HUMAN RESOURCE MANAGEMENT	2	17-28 Nov	Dar es Salaam	2,195,000
HR 77	TOOLS AN D METHODS FOR ASSESSING SKILLS	2	01-12 Dec	Mwanza	2,195,000
HR 78	PREDICTI VE MANAGEMENT OF JOBS AND SKILLS	2	17-28 Feb	Arusha	2,195,000
HR 79	SOCIAL REPORTING AND HR DASHBOARDS	2	17-28 Mar	Arusha	2,195,000
HR 80	TEAM B UILDING & TEAM COHERSION	2	14-25 Apr	Dar es Salaam	2,195,000
HR 81	MEASURING ROI AND EVALUATING TRAINING EFFECTIVENESS	2	15-26 Sep	Mwanza	2,195,000
HR 82	PRE- RETIREMENT AND PENSION PLANNING	2	20-31 Oct	Arusha	2,195,000
HR 83	LEADERSHIP EFFECTIVENESS AND HIGH PERFORMING ORGANIZATIONS	2	17-28 Nov	Arusha	2,195,000
HR 84	LABOUR RELATIONS & CONFLICT MANAGEMENT	2	17-28 Feb	Dar es Salaam	2,195,000
HR 85	COMPENSATION FOR OCCUPATIONAL INJURIES & DISEASES IN THE WORKPLACE	2	17-28 Mar	Mwanza	2,195,000
HR 86	EFFECTIVE SUPERVISORY MANAGEMENT	2	14-25 Apr	Arusha	2,195,000
HR 87	COMPETENCE BASED HR MANAGEMENT, RECRUITMENT &SELECTION OF EMPLOYEES	2	15-26 Sep	Arusha	2,195,000
HR 88	OFFICE OPERATIONS FOR SUPPORT STAFF	2	20-31 Oct	Dar es Salaam	2,195,000
HR 89	ADVANCED STRATEGIC HUMAN RESOURCE PLANNING	2	17-28 Nov	Mwanza	2,195,000
HR 90	STRATEGIC RECRUITMENT AND SELECTION	2	01-12 Dec	Arusha	2,195,000

HR 91	OFFICE MANAGEMENT AND HYGIENE FOR OFFICE ASSISTANTS	2	17-28 Feb	Arusha	2,195,000
HR 92	MANAGING THE TRAINING AND DEVELOPMENT FUNCTION	2	17-28 Mar	Dar es Salaam	2,195,000
HR 93	IMPROVING INTERPERSONAL RELATIONS AT WORK	2	14-25 Apr	Mwanza	2,195,000
HR 94	EMPLOYEE COACHING, COUNSELLING AND MENTORING	2	15-26 Sep	Arusha	2,195,000
HR 95	COMPETENCE PROFILING IN ORGANIZATIONS	2	20-31 Oct	Arusha	2,195,000
HR 96	DISCIPLINARY HEARING AND GRIEVANCES HANDLING	2	17-28 Nov	Dar es Salaam	2,195,000
HR 97	CAREER AND SUCCESSION PLANNING	2	17-28 Feb	Mwanza	2,195,000
HR 98	MANAGING WORK PLACE CONFLICTS	2	17-28 Mar	Arusha	2,195,000
HR 99	REWARD MANAGEMENT	2	14-25 Apr	Arusha	2,195,000
HR 100	SUPERVISORY SKILLS FOR EXECUTIVE ASSISTANTS	3	03- 21 Mar	Arusha	3,900,000
HR 101	MANAGING THE TRAINING AND DEVELOPMENT FUNCTION	3	01-19 Sep	Dar es Salaam	3,900,000
HR 102	HUMAN RESOURCE MANAGEMENT AND DEVELOPMENT	3	03- 21 Mar	Mwanza	3,900,000
HR 103	MANAGEMENT DEVELOPMENT PROGRAMME FOR EXECUTIVE ASSISTANTS- MASTER CLASS	4	03-28 Mar	Arusha	5,200,000

CODE	PROGRAMME	DURATION (WEEKS)	DATES	LOCATION	FEES TZS
<b>SECURITY MANAGEMENT</b>					
<b>PROGRAM TITLE</b>					
SC 01	CROWD MANAGEMENT AND CONTROL	1	27-31 Jan	Arusha	1,300,000
SC 02	SECURITY INCIDENT MANAGEMENT AND INVESTIGATIONS	1	21-25 Jul	Morogoro	1,322,000
SC 03	EMERGENCY RESPONSE FOR SECURITY TEAM	1	24-28 Feb	Mwanza	1,322,000
SC 04	ACCESS CONTROL AND PHYSICAL SECURITY MANAGEMENT	1	24-28 Mar	Arusha	1,300,000
SC 05	IT SYSTEMS: IDENTITY AND ACCESS MANAGEMENT	1	21-25 Apr	Arusha	1,300,000
SC 06	INFORMATION SECURITY MANAGEMENT	1	22-26 Sep	Morogoro	1,322,000
SC 07	SUPERVISING SECURITY OPERATIONS	1	27-31 Oct	Mwanza	1,322,000
SC 08	ADVANCED SECURITY MANAGEMENT	1	24-28 Nov	Arusha	1,300,000
SC 09	CYBER SECURITY SPECIALIST (CSS) PROGRAMME	1	24-28 Feb	Arusha	1,300,000
SC 10	SECURITY POLICIES AND PROCEDURES	1	16-20 Jun	Morogoro	1,322,000
SC 11	CERTIFICATE IN SECURITY MANAGEMENT (CSM)	1	21-25 Apr	Mwanza	1,322,000
SC 12	CERTIFICATE IN SUPERVISING SECURITY OPERATIONS (CSSO)	1	24-28 Feb	Arusha	1,300,000
SC 13	SECURITY AND SAFETY MANAGEMENT	2	17-28 Feb	Arusha	2,195,000
SC 14	NATIONAL SECURITY AND COUNTRY RESILIENCE – PROGRAMME	2	17-28 Mar	Dar es Salaam	2,195,000
CODE	PROGRAMME	DURATION (WEEKS)	DATES	LOCATION	FEES TZS
<b>SOCIAL SECURITY ADMINISTRATION</b>					
<b>PROGRAM TITLE</b>					
SS 01	INTRODUCTION TO SOCIAL SECURITY	1	27-31 Jan	Arusha	1,300,000
SS 02	INVESTMENT OF SOCIAL SECURITY FUNDS USING ISSA GUIDELINES	1	21-25 Jul	Morogoro	1,322,000
SS 03	ILO SOCIAL SECURITY STANDARDS	1	24-28 Feb	Mwanza	1,322,000
SS 04	SOCIAL PROTECTION, TAXATION, AND EMPLOYMENT (SPTe)	1	24-28 Mar	Arusha	1,300,000
SS 05	EFFECTIVE MANAGEMENT OF SOCIAL SECURITY SCHEMES	2	16-27 Jun	Arusha	2,575,000
SS 06	FINANCIAL GOVERNANCE AND RISK MANAGEMENT OF SOCIAL SECURITY SCHEMES	2	17-28 Mar	Moshi	2,575,000
SS 07	INVESTMENT MANAGEMENT FOR PENSION AND SUPERANNUATION FUNDS	2	14-25 Apr	Arusha	2,575,000
SS 08	MANAGEMENT OF STATUTORY CONTRIBUTIONS AND PENSION FUNDS	2	15-26 Sep	Dar es Salaam	2,575,000

SS 09	PENSION AND RETIREMENT PLANNING IN PUBLIC SECTOR	2	20-31 Oct	Arusha	2,575,000
CODE	PROGRAMME	DURATION (WEEKS)	DATES	LOCATION	FEES TZS
	<b>PORT AND SHIPPING MANAGEMENT</b>				
	<b>PROGRAM TITLE</b>				
PO 01	SHIPPING MANAGEMENT, LEADERSHIP & STRATEGY	1	27-31 Jan	Zanzibar	1,400,000
PO 02	RATIFICATION, IMPLEMENTATION AND ENFORCEMENT OF THE MARPOL CONVENTION	1	21-25 Jul	Tanga	1,400,000
PO 03	MARITIME SECURITY MANAGEMENT AND CONTROL AS PER ISPS CODE	1	24-28 Feb	Mwanza	1,400,000
PO 04	MARITIME SHIPPING	1	24-28 Mar	Dar es Salaam	1,400,000
PO 05	PORT AND FLAG STATE OFFICER PROGRAM	1	21-25 Apr	Tanga	1,400,000
PO 06	SHIPPING OPERATIONS MANAGEMENT	1	22-26 Sep	Mwanza	1,400,000
PO 07	DANGEROUS GOODS SAFETY ADVISOR PROGRAM	1	27-31 Oct	Zanzibar	1,400,000
PO 08	INTERNATIONAL CUSTOMS AND SHIPPING DOCUMENTS	1	24-28 Nov	Tanga	1,400,000
PO 09	LOADING MASTER FOR OIL, LNG,GAS AND PETROCHEMICAL TERMINALS	1	24-28 Feb	Mwanza	1,400,000
PO 10	PORT MANAGEMENT AND OPERATIONS COURSE	1	24-28 Mar	Zanzibar	1,400,000
PO 11	PORT MANAGEMENT MASTERCLASS	1	21-25 Apr	Tanga	1,400,000
PO 12	MARITIME BUSINESS MANAGEMENT	1	22-26 Sep	Mwanza	1,400,000
PO 13	MARITIME LAW & SHIPPING CONTRACTS	1	27-31 Oct	Zanzibar	1,400,000
PO 14	MARITIME LAW, INSURANCE AND CLAIMS:AN OVER VIEW OF THE REGULATORY AND CONTRACTUAL FRAMEWORKS IN THE MARITIME INDUSTRY	1	24-28 Nov	Dar es Salaam	1,400,000
PO 15	CERTIFICATE IN MARITIME AND SHIPPING MANAGEMENT	2	17-28 Feb	Arusha	2,195,000
PO 16	CERTIFICATE IN SHIPPING AND PORT LOGISTICS MANAGEMENT	2	17-28 Mar	Dar es Salaam	2,195,000
PO 17	CERTIFICATE IN INTERNATIONAL MARITIME CODES AND CONVENTIONS	2	14-25 Apr	Mwanza	2,195,000
PO 18	CERTIFICATE IN MARITIME SAFETY POLICIES AND REGULATIONS	2	15-26 Sep	Arusha	2,195,000
PO 19	PORT AND SHIPPING OPERATIONS MANAGEMENT	2	20-31 Oct	Arusha	2,195,000
PO 20	ECONOMIC AND LOGISTICS ANALYSIS OF CARGO CONSOLIDATION AND DE- CONSOLIDATION	2	17-28 Nov	Dar es Salaam	2,195,000
PO 21	THE ECONOMIC IMPORTANCE OF MARITIME SHIPPING INDUSTRY	2	17-28 Feb	Mwanza	2,195,000
PO 22	CONTAINER SHIPPING OPERATIONS	2	17-28 Mar	Arusha	2,195,000
PO 23	PORT SENIOR MANAGEMENT PROGRAMME	2	14-25 Apr	Arusha	2,195,000
PO 24	CARGO TALLYING FOR INTERNATIONAL SHIPPING	2	15-26 Sep	Dar es Salaam	2,195,000
PO 25	SHIPPING AND PORT MANAGEMENT SPECIALIST IN MARITIME	2	20-31 Oct	Mwanza	2,195,000


	LOGISTICS TRAINING				
PO 16	INTRODUCTION TO THE INVENTORY OF HAZARDOUS MATERIALS ON SHIPS (IHM)	2	17-28 Nov	Arusha	2,195,000
	<b>PROGRAMME</b>	<b>DURATION (WEEKS)</b>	<b>DATES</b>	<b>LOCATION</b>	<b>FEES TZS</b>
	<b>TRANSPORT AND LOGISTICS MANAGEMENT</b>				
Training & Consulting Africa	<b>PROGRAM TITLE</b>				
TL 01	TRANSPORT INFRASTRUCTURE, PERFORMANCE AND MAINTENANCE MANAGEMENT	1	27-31 Jan	Arusha	1,300,000
TL 02	ECONOMICS AND LOGISTICS ANALYSIS OF CARGO CONSOLIDATION AND DE- CONSOLIDATION	1	21-25 Jul	Morogoro	1,322,000
TL 03	LOGISTICS AND DISTRIBUTION MANAGEMENT	1	24-28 Nov	Mwanza	1,322,000
TL 04	ROAD TRANSPORT MANAGER COURSE	1	16-20 Jun	Arusha	1,300,000
TL 05	COST EFFECTIVE WAREHOUSE OPERATIONS AND MANAGEMENT	1	24-28 Mar	Arusha	1,300,000
TL 06	CRISIS AND MASS DISASTER MANAGEMENT	1	21-25 Apr	Morogoro	1,322,000
TL 07	LOGISTICS & SUPPLY CHAIN MANAGEMENT	1	22-26 Sep	Mwanza	1,322,000
TL 08	LOGISTICS & INCOTERMS 2010	1	27-31 Oct	Arusha	1,300,000
TL 09	ADVANCED RURAL ROAD MAINTENANCE FOR FIELD ENGINEERS	1	24-28 Nov	Arusha	1,300,000
TL 10	URBAN TRANSPORT PLANNING AND MANAGEMENT	2	17-28 Feb	Arusha	2,195,000
TL 11	RURAL TRAVEL AND TRANSPORT PLANNING	2	17-28 Mar	Dar es Salaam	2,195,000
TL 12	STRATEGIC FLEET AND TRANSPORT MANAGEMENT	2	14-25 Apr	Mwanza	2,195,000
TL 13	INTERNATIONAL FREIGHT MANAGEMENT AND ADMINISTRATION FOR IMPORTERS AND EXPORTERS	2	15-26 Sep	Arusha	2,195,000
TL 14	TRANSPORTATION MANAGEMENT	2	20-31 Oct	Arusha	2,195,000
TL 15	MULTI -MODAL LOGISTICS :URBAN TRANSPORT PLANNING AND MODELLING	2	17-28 Nov	Dar es Salaam	2,195,000
TL 16	FLEET OPERATIONS, MAINTENANCE AND MANAGEMENT	3	03- 21 Mar	Arusha	3,900,000
TL 17	LOGISTICS AND SUPPLY CHAIN MANAGEMENT	3	01-19 Sep	Dar es Salaam	3,900,000








CODE	PROGRAMME	DURATION (WEEKS)	DATES	LOCATION	FEES TZS
	<b>NATURAL RESOURCES &amp; ENVIRONMENTAL MANAGEMENT</b>				
	<b>PROGRAM TITLE</b>				
NR 01	ENVIRONMENTAL MANAGEMENT IN MINING	1	27-31 Jan	Arusha	1,300,000
NR 02	ENVIRONMENTAL MANAGEMENT SYSTEMS( ISO14001) LEAD AUDITOR COURSE	1	21-25 Jul	Morogoro	1,322,000
NR 03	CLIMATE CHANGE AND RISK MANAGEMENT	1	24-28 Feb	Mwanza	1,322,000
NR 04	DEVELOPING SKILLS FOR A SUSTAINABLE BLUE ECONOMY	1	24-28 Mar	Arusha	1,300,000
NR 05	TRADE AND BLUE ECONOMY	1	21-25 Apr	Arusha	1,300,000
NR 06	ENVIRONMENTAL MANAGEMENT	2	17-28 Feb	Arusha	2,195,000
NR 07	CLIMATE CHANGE ADAPTATION IN FOOD SECURITY AND NATURAL RESOURCES MANAGEMENT	2	17-28 Mar	Dar es Salaam	2,195,000
NR 08	SOLID WASTE MANAGEMENT IN DEVELOPING COUNTRIES	2	14-25 Apr	Mwanza	2,195,000
NR 09	WILDLIFE CONSERVATION, BIODIVERSITY MANAGEMENT AND POLITICAL ECONOMY	2	15-26 Sep	Arusha	2,195,000
NR 10	INTRODUCTION TO CULTURE AND NATURAL RESOURCES MANAGEMENT	2	20-31 Oct	Arusha	2,195,000
NR 11	FEEDING THE BILLIONS – CHALLENGES AND INNOVATION IN FOOD AND WATER SECURITY	2	17-28 Nov	Dar es Salaam	2,195,000
NR 12	ISO 14001:2015 TRANSITION TRAINING: ENVIRONMENTAL MANAGEMENT SYSTEM	2	17-28 Feb	Mwanza	2,195,000
NR 13	ENVIRONMENTAL IMPACT ASSESSMENT (EIA) OF PROJECTS	2	17-28 Mar	Arusha	2,195,000
NR 14	GREEN PUBLIC PROCUREMENT	2	14-25 Apr	Arusha	2,195,000
NR 15	CLIMATE CHANGE AND RISK MANAGEMENT	2	15-26 Sep	Dar es Salaam	2,195,000
NR 16	MANAGEMENT OF ENVIRONMENTAL AND SOCIAL SAFEGUARDS IN PROJECTS	2	20-31 Oct	Mwanza	2,195,000
NR 17	ENVIRONMENTAL MANAGEMENT	3	03- 21 Mar	Arusha	3,900,000
NR 18	ENVIRONMENTAL AUDIT	3	01-19 Sep	Dar es Salaam	3,900,000
NR 19	INTEGRATED NATURAL RESOURCE MANAGEMENT (INRM)	4	03-28 Mar	Arusha	5,200,000

CODE	PROGRAMME	DURATION (WEEKS)	DATES	LOCATION	FEES TZS
 <small>Training &amp; Consulting Africa</small>	<b>OIL &amp; GAS</b>				
	<b>PROGRAM TITLE</b>				
OG 01	PETROLEUM PROJECT ECONOMICS & RISK ANALYSIS	1	27-31 Jan	Zanzibar	1,400,000
OG 02	MANAGING PROJECT RISKS IN THE OIL & GAS INDUSTRY	1	21-25 Jul	Bagamoyo	1,400,000
OG 03	INTRODUCTION TO UPSTREAM AND DOWNSTREAM ONSHORE PROJECTS	1	24-28 Feb	Tanga	1,400,000
OG 04	ECONOMICS & RISK ANALYSIS FOR UPSTREAM PROJECTS	1	24-28 Mar	Tanga	1,400,000
OG 05	OIL AND GAS OPERATIONAL SAFETY AND ENVIRONMENT MANAGEMENT	1	21-25 Apr	Bagamoyo	1,400,000
OG 06	INTRODUCTION TO OIL TRADING & PRICE RISK MANAGEMENT	1	22-26 Sep	Zanzibar	1,400,000
OG 07	OFFSHORE & MARINE PROJECTS RISKS MANAGEMENT	1	24-28 Feb	Tanga	1,400,000
OG 08	STATUTORY, LEGAL AND COMPLIANCE REQUIREMENTS FOR THE OIL & GAS INDUSTRY	1	24-28 Mar	Bagamoyo	1,400,000
OG 09	INTERNATIONAL FINANCIAL REPORTING STANDARDS (IFRS) FOR OIL AND GAS INDUSTRY	1	21-25 Apr	Zanzibar	1,400,000
OG 10	OIL AND GAS ACCOUNTING AND PERFORMANCE MEASUREMENT	1	22-26 Sep	Tanga	1,400,000
OG 11	OIL AND GAS CONTRACTS	1	27-31 Oct	Bagamoyo	1,400,000
OG 12	COMMERCIAL CONTRACTS IN OIL AND GAS AND NEGOTIATION SKILLS	1	24-28 Nov	Zanzibar	1,400,000
OG 13	ESSENTIAL SKILLS FOR OIL AND GAS MANAGERS AND SUPERVISORS	2	17-28 Feb	Arusha	2,195,000
OG 14	FINANCE AND ACCOUNTING FOR THE OIL AND GAS INDUSTRY TRAINING	2	17-28 Mar	Dar es Salaam	2,195,000
OG 15	AUDITING OIL AND GAS QUALITY MANAGEMENT SYSTEMS	2	14-25 Apr	Mwanza	2,195,000
OG 16	INTERNATIONAL FINANCIAL REPORTING & TREASURY RISK MANAGEMENT FOR THE OIL & GAS INDUSTRY	2	15-26 Sep	Arusha	2,195,000
OG 17	GLOBAL PROCUREMENT & SUPPLY CHAIN MANAGEMENT FOR THE OIL & GAS INDUSTRY	2	20-31 Oct	Arusha	2,195,000
OG 18	INTERNATIONAL OIL & GAS BUSINESS MANAGEMENT	2	17-28 Nov	Dar es Salaam	2,195,000
OG 19	INTERNATIONAL PETROLEUM MANAGEMENT	2	17-28 Feb	Mwanza	2,195,000
OG 20	UPSTREAM OIL AND GAS FUNDAMENTALS TRAINING COURSE	2	17-28 Mar	Arusha	2,195,000
OG 21	FORECASTING THE PRICES OF CRUDE-OIL, NATURAL-GAS AND REFINED PRODUCTS	2	14-25 Apr	Arusha	2,195,000
OG 22	OIL AND GAS CONTRACTS TRAINING	2	15-26 Sep	Dar es Salaam	2,195,000

OG 23	FINANCIAL MODELING AND PETROLEUM PROJECT ECONOMICS	2	20-31 Oct	Mwanza	2,195,000
OG 24	ADVANCED PROJECT ECONOMICS AND RISK MANAGEMENT FOR OIL AND GAS PROFESSIONALS	2	17-28 Nov	Arusha	2,195,000
OG 25	OIL & GAS VALUE CHAIN ANALYSIS AND DEVELOPMENT	2	17-28 Feb	Arusha	2,195,000
OG 26	PETROLEUM RESOURCE MANAGEMENT AND SECTOR GOVERNANCE	2	17-28 Mar	Dar es Salaam	2,195,000
OG 27	INTEGRATED RESERVOIR MODELING: INTERPRETATION, EVALUATION, AND OPTIMIZATION WITH PETREL	2	14-25 Apr	Mwanza	2,195,000



CODE	PROGRAMME	DURATION (WEEKS)	DATES	LOCATION	FEES TZS
 Training & Consulting Africa	<b>HEALTH &amp; SAFETY</b>				
	<b>PROGRAM TITLE</b>				
HS 01	HIV/AIDS COUNSELLING	1	21-25 Apr	Arusha	1,300,000
HS 02	BEHAVIOR-BASED SAFETY	1	24-28 Feb	Morogoro	1,322,000
HS 03	EMERGENCY RESPONSE FOR SECURITY TEAMS	1	24-28 Mar	Mwanza	1,322,000
HS 04	SAFETY INSTRUMENTED SYSTEMS & EMERGENCY SHUTDOWN	1	21-25 Apr	Arusha	1,300,000
HS 05	EMERGENCY RESPONSE PLANNING: CRISIS MANAGEMENT FOR HAZARDOUS ENVIRONMENTS	1	22-26 Sep	Arusha	1,300,000
HS 06	HAZARDOUS WASTE MANAGEMENT	1	27-31 Oct	Morogoro	1,322,000
HS 07	HAZOP STUDY MANAGEMENT	1	24-28 Nov	Mwanza	1,322,000
HS 08	OSHA: OCCUPATIONAL SAFETY AND HEALTH ADMINISTRATION STANDARDS	1	16-20 Jun	Arusha	1,300,000
HS 09	ADVANCED OCCUPATIONAL HEALTH AND SAFETY MANAGEMENT	2	17-28 Feb	Arusha	2,195,000
HS 10	DEVELOPING AND IMPLEMENTING HIV/AIDS WORK PLACE PROGRAMME	2	17-28 Mar	Dar es Salaam	2,195,000
HS 11	DEVELOPING HIV/AIDS WORK PLACE POLICY	2	15-26 Sep	Mwanza	2,195,000
HS 12	ADVANCED SAFETY MANAGEMENT	2	14-25 Apr	Arusha	2,195,000
HS 13	HEALTH, SAFETY AND ENVIRONMENT (HSE) WORKSHOP	2	15-26 Sep	Arusha	2,195,000
HS 14	WATER ,SANITATION AND HYGIENE (WASH) COURSE	2	20-31 Oct	Dar es Salaam	2,195,000
HS 15	IOSH MANAGING SAFELY	2	17-28 Nov	Mwanza	2,195,000
HS 16	WASTE MANAGEMENT: A MODERN AND SUSTAINABLE APPROACH	2	17-28 Feb	Arusha	2,195,000
HS 17	STRATEGIC HEALTHCARE MANAGEMENT	2	17-28 Mar	Arusha	2,195,000
HS 18	ADVANCED M&E AND DATA MANAGEMENT FOR HEALTH PROGRAMS	2	14-25 Apr	Dar es Salaam	2,195,000
HS 19	BIOMEDICAL EQUIPMENT: REPAIRING AND MAINTAINING	2	15-26 Sep	Mwanza	2,195,000

	<b>BIOMEDICAL DEVICES</b>				
<b>HS 20</b>	<b>CERTIFICATE IN EMERGENCY RESPONSE PLANNING: CRISIS MANAGEMENT FOR HAZARDOUS ENVIRONMENTS</b>	<b>2</b>	<b>16-27 Jun</b>	<b>Arusha</b>	<b>2,195,000</b>
	<b>PROGRAMME</b>	<b>DURATION (WEEKS)</b>	<b>DATES</b>	<b>LOCATION</b>	<b>FEES TZS</b>
	<b>ENERGY</b>				
	<b>PROGRAM TITLE</b>				
<b>EN 01</b>	<b>ENERGY TRANSITION THROUGH 2050: CLIMATE SCIENCE, LOW CARBON ENERGY AND CARBON CAPTURE STRATEGIES THAT LEAD TO NET-ZERO</b>	<b>1</b>	<b>27-31 Jan</b>	<b>Arusha</b>	<b>1,300,000</b>
<b>EN 02</b>	<b>IMPLEMENTING RURAL ELECTRIFICATION PROGRAMME</b>	<b>1</b>	<b>21-25 Jul</b>	<b>Morogoro</b>	<b>1,322,000</b>
<b>EN 03</b>	<b>UNDERSTANDING ENERGY INSURANCE</b>	<b>1</b>	<b>24-28 Feb</b>	<b>Mwanza</b>	<b>1,322,000</b>
<b>EN 04</b>	<b>ISO 50001 : ENERGY MANAGEMENT SYSTEMS</b>	<b>1</b>	<b>24-28 Mar</b>	<b>Arusha</b>	<b>1,300,000</b>
<b>EN 05</b>	<b>GEO THERMAL ENERGY DEVELOPMENT</b>	<b>1</b>	<b>21-25 Apr</b>	<b>Arusha</b>	<b>1,300,000</b>
<b>EN 06</b>	<b>PROSPECTING AND PRODUCING OF GEOTHERMAL ENERGY</b>	<b>2</b>	<b>16-27 Jun</b>	<b>Arusha</b>	<b>2,195,000</b>
<b>EN 07</b>	<b>GEO THERMAL PROJECT MANAGEMENT</b>	<b>2</b>	<b>17-28 Mar</b>	<b>Dar es Salaam</b>	<b>2,195,000</b>
<b>EN 08</b>	<b>PROSPECTING AND PRODUCING OF GEOTHERMAL ENERGY</b>	<b>2</b>	<b>14-25 Apr</b>	<b>Mwanza</b>	<b>2,195,000</b>
<b>EN 09</b>	<b>MAINSTREAMING GENDER IN SUSTAINABLE ENERGY PLANNING AND MANAGEMENT</b>	<b>2</b>	<b>15-26 Sep</b>	<b>Arusha</b>	<b>2,195,000</b>
<b>EN 10</b>	<b>ANALYSIS &amp; PLANNING OF INVESTMENT PROJECTS IN THE ENERGY SECTOR</b>	<b>2</b>	<b>20-31 Oct</b>	<b>Arusha</b>	<b>2,195,000</b>

CODE	PROGRAMME	DURATION (WEEKS)	DATES	LOCATION	FEES TZS
	<b>AGRICULTURE, NUTRITION &amp; FOOD SECURITY</b>				
	<b>PROGRAM TITLE</b>				
<b>AG 01</b>	PARTNERSHIPS FOR AGRIBUSINESS DEVELOPMENT, AGRICULTURAL TRADE, AND MARKET ACCESS	1	24-28 Feb	Arusha	1,300,000
<b>AG 02</b>	AGRICULTURAL VALUE CHAIN DEVELOPMENT AND MARKET LINKAGES COURSE	1	24-28 Mar	Morogoro	1,322,000
<b>AG 03</b>	AGRIBUSINESS LEADERSHIP AND COOPERATIVE REFORM PROGRAM	1	21-25 Apr	Mwanza	1,322,000
<b>AG 04</b>	AGRO ENTREPRENEURSHIP & MARKET FACILITATION COURSE	1	22-26 Sep	Arusha	1,300,000
<b>AG 05</b>	MANAGING AGRICULTURE PROJECTS FOR FOOD SECURITY	1	27-31 Oct	Arusha	1,300,000
<b>AG 06</b>	AGRICULTURAL POLICY FORMULATION AND ANALYSIS	1	24-28 Nov	Morogoro	1,322,000
<b>AG 07</b>	AGRICULTURAL POLICY DEVELOPMENT	2	17-28 Feb	Arusha	2,195,000
<b>AG 08</b>	IMPROVING NUTRITION THROUGH AGRICULTURE AND FOOD SYSTEMS	2	17-28 Mar	Dar es Salaam	2,195,000
<b>AG 09</b>	FISHERY STATISTICS AND DATA COLLECTION	2	14-25 Apr	Mwanza	2,195,000
<b>AG 10</b>	FOOD SECURITY INFORMATION SYSTEMS AND NETWORKS	2	15-26 Sep	Arusha	2,195,000
<b>AG 11</b>	SECTOR AND CHAIN BASED APPROACH OF AGRICULTURAL AND AGRI-FOOD VALUES	2	20-31 Oct	Arusha	2,195,000
<b>AG 12</b>	ASSESSING IMPACT OF DEVELOPMENT PROGRAMS ON FOOD SECURITY	3	03- 21 Mar	Arusha	3,900,000
<b>AG 13</b>	FOOD CRISIS MANAGEMENT: REPORTING AND RAPID NEEDS ASSESSMENT	3	01-19 Sep	Dar es Salaam	3,900,000
<b>AG 14</b>	FOOD SECURITY POLICIES: FORMULATION AND IMPLEMENTATION	3	03- 21 Mar	Mwanza	3,900,000
<b>AG 15</b>	ENHANCING RESILIENCE OF VULNERABLE POPULATIONS TO FOOD SECURITY	3	03- 21 Mar	Arusha	3,900,000

CODE	PROGRAMME	DURATION (WEEKS)	DATES	LOCATION	FEES TZS
<b>QUALITY AND PRODUCTIVITY COURSES</b>					
<b>PROGRAM TITLE</b>					
<b>QUALITY MANAGEMENT</b>					
QP 01	INTERNAL AUDITOR TRAINING ISO 19011:2018	1	16-20 Jun	Arusha	1,300,000
QP 02	QUALITY ASSURANCE TECHNIQUES	1	21-25 Jul	Morogoro	1,322,000
QP 03	QUALITY AWARENESS FOR SUPERVISORS AND OPERATORS	1	08-12 Dec	Mwanza	1,322,000
QP 04	INTRODUCTION TO QUALITY CONTROL	2	16-27 Jun	Arusha	2,195,000
QP 05	QUALITY ASSURANCE AND QUALITY MANAGEMENT	2	17-28 Mar	Dar es Salaam	2,195,000
QP 06	TOTAL QUALITY MANAGEMENT: TOOL BOX FOR CONTINUAL IMPROVEMENT	2	14-25 Apr	Mwanza	2,195,000
QP 07	QUALITY MANAGEMENT PROGRAMME	4	03-28 Mar	Arusha	5,200,000
<b>PRODUCTIVITY MANAGEMENT</b>					
PRO 01	INTRODUCTION TO PRODUCTION MANAGEMENT	1	27-31 Jan	Arusha	1,300,000
PRO 02	IMPROVING PRODUCTIVITY THROUGH QUALITY ENHANCEMENT AND COST REDUCTION	1	21-25 Jul	Morogoro	1,322,000
PRO 03	PRODUCTION AND OPERATIONS MANAGEMENT	2	17-28 Feb	Arusha	2,195,000
PRO 04	SIMPLIFICATION OF WORK PROCESSES AND PROCEDURES	2	17-28 Mar	Dar es Salaam	2,195,000
PRO 05	ADVANCED PROGRAMME IN PRODUCTION AND OPERATIONS MANAGEMENT	3	10-28 Feb	Arusha	3,900,000



CODE	PROGRAMME	DURATION (WEEKS)	DATES	LOCATION	FEEs TZS
<b>ISO CERTIFICATION COURSES</b>					
<b>PROGRAM TITLE</b>					
<b>ISO 9001 QUALITY MANAGEMENT</b>					
SO 01	ISO 9001 FOUNDATION	2 Days	23-24 Jan	Arusha	780,000
SO 02	ISO 9001 LEAD IMPLEMENTER	1	24-28 Feb	Arusha	1,675,000
SO 03	ISO 9001 LEAD AUDITOR	1	24-28 Nov	Arusha	1,675,000
<b>ISO 14001 ENVIRONMENTAL MANAGEMENT</b>					
SO 04	ISO 14001 FOUNDATION	2 Days	27-28 Feb	Arusha	780,000
SO 05	ISO 14001 LEAD IMPLEMENTER	1	24-28 Feb	Arusha	1,675,000
SO 06	ISO 14001 LEAD AUDITOR	1	24-28 Nov	Arusha	1,675,000
<b>ISO 45001 OCCUPATIONAL HEALTH AND SAFETY MANAGEMENT SYSTEM</b>					
SO 07	ISO 45001 FOUNDATION	2 Days	27-28 Mar	Arusha	780,000
SO 08	ISO 45001 TRANSITION	2 Days	30-31 Oct	Arusha	780,000
SO 09	ISO 45001 LEAD IMPLEMENTER	1	24-28 Feb	Arusha	1,675,000
SO 10	ISO 45001 LEAD AUDITOR	1	24-28 Nov	Arusha	1,675,000
<b>ISO 26000 SOCIAL RESPONSIBILITY</b>					
SO 11	ISO 26000 FOUNDATION	2 Days	25-26 Sep	Arusha	780,000
SO 12	ISO 26000 LEAD IMPLEMENTER	1	24-28 Mar	Arusha	1,675,000
SO 13	ISO 26000 LEAD AUDITOR	1	27-31 Oct	Arusha	1,675,000
<b>ISO 21500 PROJECT MANAGEMENT</b>					
SO 14	ISO 21500 FOUNDATION	2 Days	30-31 Oct	Arusha	780,000
SO 15	ISO 21500 LEAD PROJECT MANAGER	1	24-28 Mar	Arusha	1,675,000
SO 16	ISO 21500 LEAD AUDITOR	1	27-31 Oct	Arusha	1,675,000

	ISO 22000 FOOD SAFETY MANAGEMENT SYSTEM				
SO 17	ISO 22000 FOUNDATION	2 Days	27-28 Nov	Arusha	780,000
SO 18	ISO 22000 LEAD IMPLEMENTER	1	24-28 Mar	Arusha	1,675,000
SO 19	ISO 22000 LEAD AUDITOR	1	27-31 Oct	Arusha	1,675,000
	ISO 39001 ROAD TRAFFIC SAFETY MANAGEMENT				
SO 20	ISO 39001 FOUNDATION	2 Days	27-28 Feb	Arusha	780,000
SO 21	ISO 39001 LEAD IMPLEMENTER	1	24-28 Mar	Arusha	1,675,000
SO 22	ISO 39001 LEAD AUDITOR	1	27-31 Oct	Arusha	1,675,000
	SIX SIGMA				
SO 23	PECB CERTIFIED SIX SIGMA YELLOW BELT	2 Days	27-28 Mar	Arusha	780,000
SO 24	PECB CERTIFIED SIX SIGMA GREEN BELT	1	21-25 Apr	Arusha	1,675,000
	DIGITAL TRANSFORMATION				
SO 25	LEAD DIGITALIZATION AND ELECTRONIC ARCHIVING MANAGER	1	22-26 Sep	Arusha	1,675,000
	ISO 31000 RISK MANAGEMENT				
SO 26	ISO 31000 RISK MANAGER	2 Days	27-28 Mar	Arusha	780,000
	ISO/IEC 27001 INFORMATION SECURITY				
SO 27	ISO 27001 LEAD IMPLEMENTER	2 Days	27-28 Mar	Arusha	780,000
SO 28	ISO 27001 LEAD AUDITOR	2 Days	30-31 Oct	Arusha	780,000

## Disclaimer

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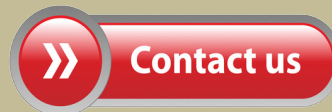
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